

THE  
**Publishers' Weekly**  
THE AMERICAN  
**BOOK TRADE JOURNAL**

*With which is incorporated the American Literary Gazette and Publishers' Circular*

[ESTABLISHED 1852]

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW YORK

VOL. XI., No. 14.

NEW YORK, April 7, 1877.

WHOLE No. 273.

**D. APPLETON & CO.,**

**549 and 551 Broadway, New York,**

*Publish this day,*

I.

**Two Lilies.**

A NOVEL. By JULIA KAVANAGH, author of "Nathalie,"  
"Beatrice," etc. 1 vol., 12mo, cloth, \$1.25.

"Miss Kavanagh's well-written story introduces us at the outset to the picturesque street architecture of an ancient Norman town. In such a scene, Edward Graham, the architect, is naturally entranced. But beauties of a more alluring type soon present themselves. The rival Lilies are admirably contrasted. Miss Scot, who is a blonde, cold by the necessities of her position as the eldest of a tribe of daughters, with a mother of the purposeless Mrs. Nickleby kind, alive to worldly advantages, and not inclined to sacrifice what seems her duty to imperious passion, wins his allegiance. But the other Lily, a dark, somewhat spoiled child of a somewhat magnificent widowed father, has meanwhile learned to love him with the affection of girlhood. . . . There is a good deal of skill in the manner in which the reader's interest is fixed to what appears to be a final failure of all hope that matters will be solved successfully, and the happy issue is so much desired, that it does not strike one as unnatural. There are some strong minor characters."—*London Athenæum*.

II.

**Nomisma; or, "Legal Tender."**

By HENRI CERNUSCHI, author of "Bi-Metallic Money." 1 vol., 12mo, cloth, \$1.25.

The principal part of the information contained in this volume was given by the author, before a commission appointed by Congress, for the purpose of ascertaining whether it was feasible for the United States to introduce a Bi-Metallic Standard of Gold and Silver.

The author is an authority on finance in France, and his information is given in a clear and intelligible form, which cannot fail to be very convincing.

III.

**The Principles of Sociology.**

By HERBERT SPENCER. Vol. I. 1 vol., 12mo, cloth, \$2.50.

"If we were asked to describe Mr. Spencer's Sociology in a sentence, we should say it was the application of the principle of evolution to the progress of society, explaining thereby the past and present, and seeking to forecast the future. As we have said, we do not always agree with him. But his spirit is a vast improvement on that philosophical one which seemed instinct with animosity against the most sacred traditions of man, and we can heartily subscribe to what the Christian philosopher, Dr. McCosh, says of him: 'His bold generalizations are always instructive, and some of them may in the end be established as the profoundest laws of the knowable universe.' Who is this man who is thus spoken of, and who has been, moreover, characterized by the late John Stuart Mill as one of the most vigorous of English thinkers, and by Lewes as the only one among English thinkers who has organized a philosophy of his own?"—*Toronto Globe*.

IV.

TWO NEW VOLUMES OF THE LITERATURE  
PRIMER SERIES.

**I. Classical Geography.**

By H. F. TOZER, author of "Classical Geography of Greece." 45 cents.

**II. Philology.**

By JOHN PEILE, M.A. 45 cents.

"Of all the small books which gather fast around us, we certainly have never seen a better shilling's worth than this. Mr. Peile does, of a truth, know how to write a primer. Surely so much matter, thoroughly good and clear, was never before brought close together in the same compass."—*Saturday Review*.

V.

**The Popular Science Monthly.**

VOLUME X. FROM OCTOBER TO MAY, 1877. In cloth, \$3.50.

*Either of the above sent FREE BY MAIL to any address in the United States, on receipt of the price.*

# SPLENDID NEW WORK ON COSTUME,

*By the Author of "Polychromatic Ornament."*

# LE COSTUME HISTORIQUE.

TO CONSIST OF 500 PLATES,  
300 of which are in Colors, Gold, and Silver, and 200 in "CAMAIEU"  
(or Improved Tinted Lithography),

*Executed in the finest style of Art by Messrs. FIRMIN-DIDOT & Co., of Paris.*

REPRESENTING

AUTHENTIC EXAMPLES OF THE COSTUMES AND ORNAMENTS  
OF ALL TIMES AND AMONG ALL NATIONS,

*With numerous choice specimens of Furniture, Glass, Ornamental Metal Work,  
Arms and Armor, Useful Articles, Modes of Transport, etc.*

PUBLISHED UNDER THE DIRECTION OF

M. A. RACINET,

AUTHOR OF "POLYCHROMATIC ORNAMENT," ETC.

With Explanatory Notices and an Historical Dissertation (in French).

"On consideration, it appears to us that the time has come for us to collect the national and traditional costumes, the originality of which is so striking, profiting by the abundance and diversity of the documents furnished by archæology, the large collections and the photographs of travellers, and at the same time by the improvement in our present means of reproduction; therefore we hope, thanks to the improvement in the conditions, to be able to offer to the public an encyclopædia of costume, at once more complete, more exact, more practical, and less costly than the works of a similar character which have hitherto appeared, however valuable they may otherwise be."—*Extracts from Prospectus.*

## MODE OF PUBLICATION.

The complete work, which is to form six volumes of 400 pages, will consist of five volumes of plates (each containing one hundred, with notices) and one of text, and

WILL BE PUBLISHED IN TWENTY PARTS,

AT INTERVALS OF TWO MONTHS.

*Parts I. and II. are now ready, and will be sent for inspection if required.*

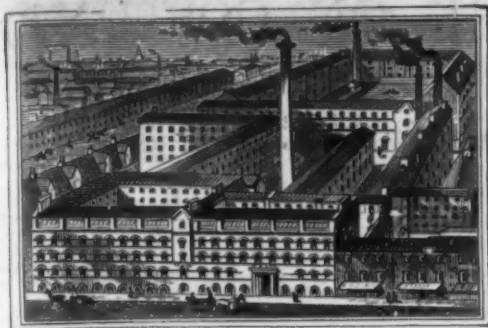
Price, per part, small 4to (8½ by 7½ inches), in portfolio, - - - - -	\$4 50
Large Paper, in folio (16×11½ inches), impressions on tinted paper, ditto, - - - - -	9 00

ON COMPLETION THE PRICES WILL BE RAISED TWENTY-FIVE PER CENT.

\*\* *Public Institutions liberally dealt with. Libraries Purchased.*

IMPORTED AND FOR SALE BY

J. W. BOUTON, 706 BROADWAY, NEW YORK.



MANUFACTORY OF THE SPENCERIAN STEEL PENS, BIRMINGHAM, ENG.

## Spencerian Double Elastic

# STEEL PENS.

The superiority and excellence of these justly celebrated Pens are appreciated, as is shown in their constantly increasing sale. They are comprised in 15 numbers, of which ONE NUMBER alone has an annual sale of more than 6,000,000.

The *Spencerian Pens* are manufactured of the very best material, by the most expert workmen in Europe, and are famous for their elasticity, durability, and evenness of point. The *Spencerian Pens* are for sale by all Dealers.

We make Fifteen Numbers of Pens, differing in flexibility and fineness of point, adapted to every style of writing, as follows:

- No. 1. **College Pen.** POINT FINE; ACTION PERFECT. This is a great favorite with our leading penmen, is largely used in the Schools and Commercial Colleges throughout the country, and gives better satisfaction than any pen before the American public. Per gross, \$1.40.
- No. 2. **Counting-House Pen.** POINT FINE AND FLEXIBLE, well adapted to the use of Correspondents and Accountants. Per gross, \$1.25.
- No. 3. **Commercial Pen.** POINT MEDIUM. An Easy Writing Business Pen. Per gross, \$1.25.
- No. 4. **Ladies' Extra Pen.** POINT EXTRA FINE AND FLEXIBLE. For Delicate, Fine Handwriting this is a very superior Pen. Per gross, \$1.40.
- No. 5. **School Pen.** POINT FINE, MEDIUM IN FLEXIBILITY. For a durable School Pen, it has never been equaled. Per gross, \$1.40.
- No. 6. **Flourishing Pen.** POINT LONG, FLEXIBLE, AND MEDIUM IN FINENESS. For Off-hand Flourishing. Per gross, \$1.25.
- No. 7. **Quill Pen.** POINT MEDIUM, QUILL ACTION. A Smooth, Easy Writing Pen. Its name well represents its qualities. Per gross, \$1.60.
- No. 8. **Congress Pen (New).** MEDIUM FLEXIBLE POINT. A very superior Pen for all styles of writing. This Pen undergoes a process that renders it non-corrosive and three times more durable than any ordinary steel Pen. Per gross, \$1.40.
- No. 9. **Bank Pen.** POINT LONG AND FLEXIBLE. A great favorite with Accountants, Tellers, etc. Per gross, \$1.40.
- No. 10. **Custom-House Pen.** POINT MEDIUM. Well adapted to all styles of Bold Free-hand Writing. Per gross, \$1.60.
- No. 11. **University Pen.** POINT MEDIUM, VERY SMOOTH AND FLEXIBLE. The action of this celebrated Pen is very fine. Per gross, \$1.60.
- No. 12. **Epistolaire Pen.** POINT VERY FINE AND VERY FLEXIBLE. This is the Finest Pointed Pen made, and, for very Delicate Writing, Map, and Fine Pen Drawing, it has no equal. Per gross, \$2.50.
- No. 13. **Engrossing Pen.** POINT BLUNT AND SMOOTH. Particularly adapted to Coarse-hand Writing and Engrossing. Per gross, \$1.25.
- No. 14. **Artistic Pen.** FLEXIBLE, WITH EXTRA FINE POINT. This exquisite and truly celebrated Pen is the Best Pen extant or Fine Ornamental Writing. Per gross, \$1.60.
- No. 15. **The Queen.** POINT EXTRA FINE. Admirably adapted to all kinds of Fine Writing. Per gross, \$1.50.

## SPECIAL RATES TO THE TRADE.

Sample Cards containing all the FIFTEEN Numbers, securely inclosed, will be sent by mail, on receipt of 25 cents.

IVISON, BLAKEMAN, TAYLOR & CO.,

138 and 140 Grand Street, New-York,

Every LIVE bookseller should keep, and show to his customers, the following books, which are among the most valuable religious publications of the year.

## NOTES ON GENESIS.

By the late Rev. Frederick W. Robertson, M.A., of Brighton, England. 12mo, \$1.50.

"We have read this volume with great avidity, and with a renewed and increased sense of the wonderful freshness and suggestiveness of Mr. Robertson and of his spiritual fertility.

We cannot open the volume anywhere without lighting on some deeply spiritual and directly practical suggestion."—*The Literary World*.

## ROBERTSON'S SERMONS.

New edition, with portrait on steel. Complete in one volume, 838 pages, \$2.

## RULING IDEAS IN EARLY AGES,

AND THEIR RELATIONS TO OLD TESTAMENT FAITH. Lectures delivered to Graduates of the University of Oxford, by the Rev. J. B. Mozley, D.D. 8vo, \$2.50.

"The volume will be prized by every earnest student of the sacred Scriptures."—*Christian at Work*.

"This is one of the most remarkable books in the department of theology that has appeared in the present generation. If it does not clear up much that is now dark to the average theological mind, we shall have been mistaken."—*Churchman*.

"The great book of the season has been Dr. Mozley's 'Ruling Ideas.'"—*The Academy (London)*.

"A new gleam of religious genius."—SPECTATOR.

## MOZLEY'S UNIVERSITY SERMONS.

Preached before the University of Oxford, and on various occasions. By the Rev. J. B. Mozley, D.D. New Edition. Price reduced to \$1.75.

"Must almost make an epoch in the thought and history of any one who reads them and really takes in what they say."—*London Times*.

"We are not exaggerating when we say that no such sermons have been preached from any pulpit in Christendom for many years."—*Church Journal*.

"No sermons since Newman's have shown such power in stating what is obvious to any one the moment it is stated, in language which, like the poet's rhythm, all can appreciate, and very few can imitate."—*New York Times*.

## "IN THE DAYS OF THY YOUTH."

Sermons on Practical Subjects preached at Marlborough College, from 1871 to 1876. By the Rev. Frederick W. Farrar, D.D. Thirty-nine sermons, 414 pages. \$2.

"Dr. Farrar has the rare gift of appreciating the tastes and requirements of the young, and these sermons are right royal reading for youth."—*S. S. Times*.

## HISTORY OF FRANCE.

For the use of Children. By Emma Marshall. With twenty-six illustrations. 16mo, \$1.50.

This book supplies a long-felt want in Schools. Correspondence with Teachers and School Committees invited.

Ready April 18th.

## THE WITNESS OF THE PSALMS TO CHRIST AND CHRISTIANITY.

The Bampton Lectures for 1876. By W. Alexander, D.D., Lord Bishop of Derry. 8vo, \$2.50.

E. P. DUTTON & CO.,

Publishers,

713 BROADWAY, NEW YORK.



# HENRY HOLT & CO.

HAVE JUST READY:

## White's Classic Literature.

Principally Sanskrit, Greek, and Roman. With some account of the Persian, Chinese, and Japanese, in the form of Sketches of the Authors and Specimens from Translations of their Works. By C. A. WHITE, author of "The Students' Mythology." Large 12mo, \$2.50.

Contains, within a reasonable compass, sketches of the great authors of antiquity, with such extracts as might give a fair idea of the style and spirit of their writings.

## Bessie Lang.

By ALICE CORKRAN. 16mo, "Leisure Hour Series," \$1.25.

"The writing is pure and graceful."—*Athenæum*.

"Greatly to be recommended."—*Saturday Review*.

NEW IMPRESSIONS OF JEAN PAUL RICHTER'S

## Flower, Fruit, and Thorn Pieces.

2 vols.

## Campaner Thal, etc.

1 vol. Each work in "Leisure Hour Series." 16mo, \$1.25 per vol.

To be followed by Richter's other novels in the "Leisure Hour Series."

## Swinburne's Atalanta in Calydon.

A new impression. 16mo, cloth, \$1.25.

---

## RECENTLY PUBLISHED.

Wallace's Russia. \$4.

Albemarle's Fifty Years of My Life. \$2.50.

Chauncey Wright's Philosophical Discussions. \$3.50.

The Carlyle Anthology. \$2.

The Milton Anthology. \$2.

Mrs. Alexander's Heritage of Langdale. \$1.25.

Noblesse Oblige. \$1.25.

Auerbach's New Village Stories. 2 vols.; per vol., \$1.25.

I. THE CONVICTS AND THEIR CHILDREN.

II. LORLEY AND REINHARD.

Lockhart's Ancient Spanish Ballads. \$1.25.

Thackeray's Early and Late Papers. \$1.25.



## The Publishers' Weekly.

APRIL 7, 1877.

## TERMS OF ADVERTISING.

One page.....	\$20 00
Half page.....	12 00
Quarter page.....	7 00
Eighth page.....	4 00
Sixteenth page.....	2 50
Short advertisements, per line.....	25

Front, back, second and third pages, and pages facing editorial matter, \$25. Applications for these pages should be made at least ten days before publication day.

Special rates for twelve, six, and three months' contracts. Books Wanted, or for Exchange, or Rare and Second-hand Books for Sale, 10 cents per line. Situations Wanted, free insertion of five lines.

Short advertisements must be paid in advance.

Advertisements should reach the office not later than Wednesday morning, but are desired as much earlier as possible.

## TERMS OF SUBSCRIPTION.

One year, postage prepaid.....	\$3 20
Three months, postage prepaid.....	1 00

Single copies, 8 cents; post-paid, 10 cents.

All subscriptions payable in advance.

Remittances should be made by draft on New York, P.O. money order, or registered letter. We can not be responsible for loss.

Address, P. O. Box 4295, N. Y.

PUBLICATION OFFICE, 37 PARK ROW, N. Y.

## NOTES IN SEASON.

THE Appletons send out this week a notable lot of books. Mr. Geo. Wilkes' "Shakespeare from an American Point of View," a goodly octavo, is chiefly a study of the plays to show that Shakespeare was neither a statesman nor lawyer, and was a Roman Catholic—three reasons why he cannot be Bacon. The fifth volume of Herbert Spencer's "Synthetic Philosophy" applies the doctrine of evolution to "The Principles of Sociology." The publication of this system in pamphlet parts will now be given up: Mr. Spencer hopes to issue the next complete volume by the close of 1879. M. Cernuschi's plea for bi-metallic money and Miss Julia Kavanagh's novel of "The Two Lilies" complete the list.

JAMES R. OSGOOD & Co. will publish in a few days Miss Jewett's "Deephaven," which describes very delightfully a summer vacation in a picturesque old New England sea-shore town, the odd characters that grew there, and the excursions that gave variety to the summer experience. Probably at the same time this house will issue in the same style ("Little Classic") Mr. Howells' summer-vacation comedy, "Out of the Question," which is generally conceded to be one of the most successful things Mr. Howells has yet done. Both these will be charming summer books.

DODD, MEAD & Co. have a book of which they want to sell 50,000 copies, and it promises to deserve that number of buyers. They propose to put "The Cooking Manual of practical directions for economical, every-day cookery," prepared by Miss Juliet Cerson, in a fifty-cent primer style, grease-proof covers, although there are nearly two hundred close-packed pages. "How well can we live," asks Miss Corson, "if we are moderately poor?" And there should be plenty of families ready to pay fifty cents for an answer to this question.

SCRIBNER, ARMSTRONG & Co. will publish shortly "The Wit and Wisdom of Hayti," a

collection of Haytian or African proverbs made by Hon. John Bigelow during his stay on that island in 1854. The readers of *Harper's Magazine* have enjoyed some of the chapters. Mr. Bigelow has furnished suggestive notes of interpretation, and the book will be an interesting contribution to the always interesting literature of proverbs—the literature of the people.

JANSEN, MCCLURG & Co., Chicago, issue this week "Six Little Cooks; or, Aunt Jane's Cooking Class," a book embodying an entirely new idea, and showing, in a pleasant narrative, how six merry girls persuaded a cultivated lady of the old school, a good housekeeper and an accomplished cook, to give them practical lessons in cooking. It cannot fail to interest girls, and its many excellent recipes and practical instruction render it very valuable. A handsome cloth 12mo, at \$1.

ROBERTS BROTHERS will publish next week two volumes in their "Town and Country Series," "A Winter Story," by Miss Peard, author of "The Rose Garden" and other popular novels, and Mr. R. Andrew Griffin's narrative of his interesting religious experience in passing "From Traditional to Rational Faith," the sub-title being "The Way I came from Baptist to Liberal Christianity." A candid work on such a theme is always sure to find eager readers.

LEE & SHEPARD will shortly publish Mr. Curtis Guild's new book of travels, "Abroad Again." It will be a crown octavo or large duodecimo, and the readers of Mr. Guild's previous book, "Over the Ocean," need not be told how pleasant and readable a story of travel he tells. His book is not so philosophical as to be tedious; it describes clearly and sufficiently what one wishes to know about, and, in short, deserves the popularity it is likely to gain.

THOMPSON, BROWN & Co., Boston, will publish in April a new elementary geometry, including plane, solid, and spherical, in the Eaton & Bradbury Mathematical Series. This is by Mr. W. F. Bradbury and is a "University Edition," for use in colleges, academies, and high-schools. It will include original features of practical value, with numerous illustrative exercises.

THE Petersons have very nearly ready Mrs. Warfield's new story of "The Cardinal's Daughter," noticed elsewhere. This sequel to "Ferne Fleming" has present interest, and is said to be one of the best of their recent publications.

MACMILLAN & Co. have just ready for publication Matthew Arnold's new volume, entitled "Last Essays on Church and Religion," uniform with "Literature and Dogma."

## AUCTION SALES.

April 9th.—Collection. Fine Arts; Drama; Cruikshank. Bangs.

April 10th-11th.—Collection. Theology; Literature; Standards, etc. Bangs.

April 11th-13th.—Witthaus Library. Natural History; Illustrated Books; Ceramics. Leavitt.

April 18th and following days.—Alofsen Library. Numismatics; Bibliography; Genealogy; Americana. Leavitt.

April 26th and following days.—Bruggen Collection. Art Works and Illustrated Books; History; Genealogy; Numismatics; Manners and Customs. Amsterdam: Fred. Muller & Co. Heerengracht, 329.

## ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

- Amberley.**—The Analysis of Religious Belief. By Viscount Amberley. From the London ed. 2 vols. in one. 8°, pp. 745. \$3; leather, \$4; mor., \$5.....*Bennett.*
- Bede.**—The Adventures of Mr. Verdant Green. By Cuthbert Bede. (Lakeside Lib.) With 150 ill. 4°. Pap., 50 c.....*Donnelley, L. & Co.*
- Blessington.**—Country Quarters. By the Countess of Blessington. (Dollar Series, vol. 1.) 8°. \$1.....*Peterson.*
- Brachet's Public School Elementary French Grammar,** with Exercises. By A. Brachet. Adapted for English Schools, by Rev. P. H. E. Brette, B.D., and Gustave Masson, B.A. Part II. Syntax. 12°. 75 c.....*Lippincott.*
- Burnett.**—That Lass o' Lowrie's. By Frances Hodgson Burnett. With 4 ill. by Alfred Fredericks. 12°. \$1.50.  
*Scribner.*
- Cameron.**—Across Africa. By Verney Lovett Cameron, C.B., D.C.L., etc. With numerous ill. and map. 8°. 508. \$5.....*Harper.*
- Corkran.**—Bessie Lang. By Alice Corkran. (Leisure Hour Series.) 16°, pp. 298. \$1.25.....*Holt.*
- De Quincey.**—The Works of Thos. De Quincey. *Riverside ed.* Essays on Christianity, Paganism, and Superstition. 12°. \$1.75.....*Hurd & H.*
- Dickens.**—Old Curiosity Shop.—Little Dorrit.—Bleak House.—Barnaby Rudge and Hard Times.—Oliver Twist, Italy, and American Notes.—Tale of Two Cities and Great Expectations.—Christmas Books and Sketches.—Uncommercial Traveller, etc. By Charles Dickens. *Diamond ed.* [New issue.] With ill. 16°. Pap., ea., 35 c.....*Lippincott.*
- The Works of Charles Dickens. *Illustr. Lib. ed.* Pictures from Italy and American Notes.—The Uncommercial Traveller. Illustr. 12°. Ea., \$2.....*Hurd & H.*
- \*Duhring.**—Atlas of Skin Diseases. By Louis A. Duhring, M.D. Part 2. With plates. 4°. \$2.50.....*Lippincott.*
- Forrester.**—Mignon. By Mrs. Forrester, author of "Dolores," "Diana Carew," etc. 12°, pp. 396. \$1.50.  
*Lippincott.*
- Good Health Library (The).** Selected and Compiled from "Good Health Magazine." 8°, pp. 1150. \$4.....*Moore.*
- Gould.**—How to Camp Out. By John M. Gould, Portland, Me. Illustr. 12°. \$1.....*Scribner.*
- Gray.**—The Biblical Museum. A Collection of Notes, Explanatory, Homiletic, and Illustrative, on the Holy Scriptures, especially designed for the use of Ministers, Bible Students, and Sunday-School Teachers. By Jas. Comper Gray. Old Test. Vol. I. Containing Genesis and Exodus. 12°, pp. 384. \$1.50.....*Randolph.*
- Gregg.**—How to Raise Fruits; or, Fruit Culture for the Million. A Handbook of Fruit Culture. Being a Guide to the Cultivation and Management of Fruit Trees, including Grapes and small Fruits, with condensed Descriptions of many of the best and most popular Varieties. With many ill. By Thos. Gregg. 12°. \$1.....*Wells.*
- Harper's Half-Hour Series:**—Tales from Shakespeare. By Charles and Mary Lamb. 2 vols. Comedies.—Tragedies. 32°, pp. 279, 208. Ea., pap., 25 c.....*Harper.*
- Hay.**—Nora's Love Test. A Novel. By Mary Cecil Hay. (Harper's Library of Select Novels, No. 476.) 8°, pp. 156. Pap., 50 c.....*Harper.*
- \*\*International.**—Transactions of the Fifth International Congress of Ophthalmology, held in New York, [September, 1876.] 8°. \$2.50.....*Appleton.*
- Lamb, C. and M.** See Harper's Half Hour Series.
- Lees.**—Text Book of Temperance. By Dr. F. R. Lees. 12°, pp. 312. Red. to \$1.25; pap., 50 c.  
*Z. P. Vose & Co.; J. N. Stearns.*
- \*Mackenzie.**—The Royal Masonic Cyclopædia of History, Rites, Symbolism, and Biography, containing upwards of Three Thousand Subjects, together with Numerous Original Archæological Articles on Topics never before treated in any similar Work. Ed. by Kenneth R. H. Mackenzie, IX° (Cryptonymus). Large 8°, pp. 780. \$7.....*Bouton.*
- Maguire.**—The Black Hills, and American Wonderland. By H. N. Maguire. (Lakeside Lib.) Illustr. 4°. Pap., 25 c.....*Donnelley L. & Co.*
- Montgomery.**—Misunderstood. By Florence Montgomery. Sq. 16°, pp. 300. Pap. 50 c.....*Randolph.*
- Notaries' and Commissioners' Handbook.** A Manual for Notaries and Commissioners, containing full Instructions as to their Appointment, Rights and Duties under Federal and New York Laws. With all the necessary Forms, Fees allowed, etc. Also Practical Suggestions and References. By a Member of the New York Bar. 8°. Hf. bd., \$1.....*Baker, V. & Co.*
- \*\*Peet.**—The Ashtabula Disaster. By Rev. Stephen D. Peet, of Ashtabula, O. Illustr. 12°, pp. 208. \$1.75.  
*J. S. Goodman; L. Lloyd & Co.*
- Reynolds.**—Pickwick Abroad. A Companion to Charles Dickens' "Pickwick Papers." By Geo. W. M. Reynolds. With Cruikshank's original ill., descriptive of Mr. Pickwick's Tour in France. [New ed.] 8°. \$1; pap., 75 c.....*Peterson.*
- Riddell.**—Supplement to Lessons on Hand-Railing. By Robert Riddell. 17 new and revised plates. 4°, pp. 68. Pap., \$3. (Corr. title.)—The work complete, including Suppl., \$5.....*Claxton.*
- Scott.**—The Waverley Novels. By Sir Walter Scott. *Riverside ed.* Peveril of the Peak.—Quentin Durward. 12°. Ea., \$1.50.....*Hurd & H.*
- \*\*—The Waverley Novels.** By Sir Walter Scott, Bart. *Thistle ed.* Vols. 24-27. The Pirate, 2 vols.—The Fortunes of Nigel, 2 vols. Illustr. 12°, pp. 394, 395; 408, 406. Per vol., \$1.50; Tky mor., \$2.25.....*Hale.*
- Three Years at Wolverton.** A School Story. By a Wolvertonian. Illustr. 12°. \$1.50.....*Lippincott.*
- Twelve Things that We Know.** 24°. 20 leaves, tied with ribbon. 35 c.....*Randolph.*
- Van Buren.**—Gospel Temperance. By Rev. J. M. Van Buren. 12°, pp. 114. 60 c.....*Nat. Temp. Soc.*
- Warfield.**—The Cardinal's Daughter. A Sequel to "Ferrie Fleming." By Mrs. Catharine A. Warfield. 12°, pp. 347. \$1.75.....*Peterson.*
- Wister.**—Worthy Women of Our First Century. Ed. by Mrs. A. L. Wister. 8°. \$2.....*Lippincott.*
- Wolvertonian.**—See Three Years.
- \*\*Wood.**—Steedman and His Men at Chickamauga. By J. T. Woods, M.D. With maps. 12°, pp. 133. \$1.  
*Brown & F.*
- Woolley.**—The Science of the Bible; or, An Analysis of the Hebrew Mythology, wherein it is shown that the Holy Scriptures treat of Natural Phenomena only. By Milton Woolley, M.D. Illustr. 8°, pp. 613. \$4.  
[Streator, Ill.: The Author.] *Knight & Leonard.*
- Yonge.**—Stories of Roman History for the Little Ones. By Charlotte M. Yonge. With 80 ill. Sq. 16°. \$1.50.  
*Estes & L.*

## ORDER LIST.

- D. APPLETON & Co., New York.  
International Congress of Ophthalmology,  
Fifth.....\$2.50
- BAKER, VOORHIS & Co., New York.  
Notaries' and Commissioners' Handbook.  
Hf. bd. \$1.00
- D. M. BENNETT, New York.  
Amberley, Analysis of Religious Belief.  
\$3, \$4, and 5.00
- J. W. BOUTON, New York.  
Mackenzie, Roy. Masonic Cyclop..... 7.00
- BROWN & FAUNCE, Toledo, O.  
Wood, Steedman at Chickamauga..... 1.00

- CLAXTON, REMSEN & HAFELFINGER, Phila.  
Riddell, Suppl. to Lessons on Hand-Rail-  
ing (corr. title), Pap. \$3.—Work compl.  
inc. Suppl.....\$5.00
- DONNELLEY, LOYD & Co., Chicago.  
Bede, Adventures of Mr. Verdant Green.  
Pap. 50
- Maguire, The Black Hills..... Pap. 25
- ESTES & LAURIAT, Boston.  
Yonge, Roman Hist. for Little Ones..... 1.50
- J. S. GOODMAN, Chicago.  
Peet, Ashtabula Disaster..... 1.25



E. J. HALE & SON, New York.		ALEX. MOORE & Co., Boston.	
Scott, Pirate, 2 v.—Fortunes of Nigel, 2 v.		Good Health Library.....	\$4.00
Thistle ed.....	Per v. \$1.50 and \$2.25	NATIONAL TEMPERANCE SOC., New York.	
HARPER & BROS., New York.		Van Buren, Gospel Temperance.....	60
Cameron, Across Africa.....	5.00	T. B. PETERSON & BROS., Phila.	
Harper's Half-Hour Series, Lamb's Tales		Blessington, Country Quarters.....	1.00
from Shakespeare, 2 v.....	Ea., pap. 25	Reynolds, Pickwick Abroad, [new ed.]	
Hay, Nora's Love Test.....	Pap. 50		\$1; pap. 75
HENRY HOLT & Co., New York.		Warfield, Cardinal's Daughter.....	1.75
Corkran, Bessie Lang.....	1.25	A. D. F. RANDOLPH & Co., New York.	
HURD & HOUGHTON, New York.		Gray, Biblical Museum, Genesis and Ex-	
De Quincey, Christianity, Paganism, etc.,		odus.....	1.50
Riverside ed.....	1.75	Montgomery, Misunderstood.....	Pap. 50
Dickens, Pict. from Italy, etc.—Uncom-		Twelve Things that We Know.	
mercial Traveller, etc. Ill. Lib. ed....	Ea. 2.00		Tied with ribbon 35
Scott, Peveril of the Peak.—Quentin Dur-		SCRIBNER, ARMSTRONG & Co., New York.	
ward, Riverside ed.....	Ea. 1.50	Burnett, That Lass o' Lowrie's.....	1.50
J. B. LIPPINCOTT & Co., Phila.		Gould, How to Camp Out.....	1.00
Brachet's Elem. French Grammar, pt. 2. .	75	J. N. STEARNS, New York.	
Dickens, Old Curiosity Shop.—Little Dor-		Lees, Text Book of Temperance.	
rit.—Bleak House.—Barnaby Rudge,			Red. to \$1.25; pap. 50
etc.—Oliver Twist, etc.—Tale of Two		Z. POPE VOSE & Co., Rockland, Me.	
Cities, etc.—Christmas Books, etc.—Un-		Lees, Text Book of Temperance.	
commercial Traveller, etc., Diamond ed.			Red. to \$1.25; pap. 50
[new issue].....	Ea., pap. 35	S. R. WELLS & Co., New York.	
Duhring, Atlas of Skin Diseases, pt. 2....	2.50	Gregg, How to Raise Fruit.....	1.00
Forrester, Mignon.....	1.50	MILTON WOOLLEY, Streator, Ill.	
Three Years at Wolverton.....	1.50	Woolley, Science of the Bible.....	4.00
Wister, Worthy Women of our First Cen-			
tury.....	2.50		
LOUIS LLOYD & Co., Chicago.			
Peet, Ashtabula Disaster.....	1.25		

## ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

*RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK-TRADE ASSOCIATION.

CLAXTON, REMSEN & HAFPELFINGER Phila.		Leeds' Hist. of the U. S.	
A Practical Treatise on Lightning Protection. By		Bridget. By E. Betham Edwards. 12°.	
Henry W. Spang. With ill. 12°.		Heaps of Money. By Mr. Norris. 16°.	
ESTES & LAURIAT, Boston.		JOHN MURPHY & CO., Baltimore.	
Jack. By Alphonse Daudet. (Cobweb Series of Fiction.)		The Pearl among the Virtues; or, Words of Advice to	
12°. \$1.50.		Christian Youth. By P. A. DeDoss, S.J. Transl. from	
First Love is Best? By Gail Hamilton. 12°. \$1.50.		the original German by Rev. William New. Sm. 18°.	
(May 15.)		75 c.	
Vineta. By Earnest Werner. (Cobweb Series of Fiction.)		THOMPSON, BROWN & CO., Boston.	
12°. \$1.50.		An Elementary Geometry, Plain, Solid, and Spherical.	
J. B. LIPPINCOTT & CO., Philadelphia.		University ed., with Numerous Exercises, illustrative of	
The Power of Spirit, and other Discourses. By W.		the Principles of Each Book. By Wm. F. Bradbury.	
H. Furness, D.D. 12°.		(Eaton & Bradbury's Mathematical Series.) 12°, pp. 260.	
The Hist. of the Coll. of N. J. By Ex-Pres. Dr. John		Hf. mor., \$1.60. (Apl.)	
McLean. 2 v. 8°.		D. VAN NOSTRAND, New York.	
Transactions of the Pathological Soc. of Phila. Ed.		A Manual of Rules, Tables, and Data for Mechanical	
by J. Tyson, M.D. Vol. VI. 8°.		Engineers. Based on the most recent Investigations. By	
		Daniel Kinnear Clark. Ill. with numerous ill. 8°.	

## RECENT ENGLISH PUBLICATIONS.

Alexander, W.—The Witness of the Psalms to Christ		Eginhard's Life of the Emperor Karl the Great. Transl.	
and Christianity (Bampton Lectures, 1876). 8°. Murray.		by W. Glaister. 8°. Bell.....	4s. 6d.
10s. 6d.		Fifty-third Chapter of Isaiah, according to the Jewish	
Arnold, E.—Simple Transliterated Turkish Grammar. 18°.		Interpreters. Texts. Ed. by Neubauer. Cr. 8°. 18s.—	
Trübner.....	2s. 6d.	Same. Translations. By Driver and Neubauer. Cr. 8°.	
Canning, Hon. A. S. G.—Political Progress of Chris-		Parker.....	12s.
tianity. Cr. 8°. Smith, Elder & Co.....	5s.	Hopkins, F. L.—Elementary Grammar of the Turkish	
Clissold, Rev. A.—Divine Order of the Universe, as in-		Language. Cr. 8°. Trübner.....	3s. 6d.
terpreted by Emanuel Swedenborg. Cr. 8°. Longmans.		Jordan, W. L.—Remarks on the Recent Oceanic Ex-	
2s. 6d.		plorations. 8°. Hardwicke.....	4s.
Dennys, N. B.—The Folk-Lore of China. Roy. 8°.		Lambert, C.—A Trip to Cashmere and Ladák. Cr. 8°.	
Trübner.....	10s. 6d.	King.....	7s. 6d.
Doyle, Sir F. H.—Lectures on Poetry delivered at Ox-		Malet, H. P.—Incidents in the Biography of Dust. Cr.	
ford, 2d series. Cr. 8°. Smith, Elder & Co.....	9s.	8°. Trübner.....	6s.



## ALPHABETICAL REFERENCE LIST OF BOOKS RECORDED IN MARCH.

The figures in ( ) refer to the (whole) number of the "PUBLISHERS' WEEKLY" in which the full title has been recorded under the word preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.

- A. L. O. E. See E., A. L. O.
- Agnew, C. (269), Peerless Cathleen, \$1.50.....Carleton.
- All (269) for Her, \$1.50; pap., \$1.....Carleton.
- America, Books relating to. See Sabin, J.
- Ancient (271) Classics for Engl. Readers, ed. by Collins. Suppl. Series, v. 4., Demosthenes, by W. J. Broadribb, \$1.....Lippincott.
- Spanish Ballads. See Lockhart, J. G.
- Andre, G. G. (272), Mining Mach., pt. 3, pap., \$2. Spn.
- Anecdotes, etc., of School Life. See Sheely, A.
- Annals of No. Am. See Howland, E.
- Appleton, N. (268), Centennial Movement, pap., 50 c. Lockwood, B. & Co.
- Arnold, A. (271), Through Persia by Caravan, \$1.75. Harper.
- Art, Hist. Development of. See Zerffi, G. G.
- Ashmore, A. (272), Faithful Margaret, \$1.50...Carleton.
- Asiatic Races. See Spencer, H.
- Atwater, E. E. (272), Sacred Tabernacle of the Hebrews, new ed., red. to \$2.50.....Dodd, M. & Co.
- Auerbach, B. (271), Lorley and Reinhard, \$1.25...Holt.
- Aunt (272) Louisa's Bob's School Days.—Pumpkin House.—Sleeping Beauty.—Diamonds and Toads.—Red Riding Hood, ea., pap., 25 c.....McLoughlin.
- Babcock, C. See Krusi.
- Bagehot, W. (271), Engl. Constitution, etc., rev. ed., \$2. Appleton.
- (269), Lombard Street, new ed., \$1.25.....Scribner.
- Bartol, C. A. (270), Five Ministers, pap., 25 c..Williams.
- Bastiat, F. (271), Polit. Econ., ed. by Wells, \$1.25. Putnam.
- Begbie, J. W. (270), Book of Med. Information, etc., \$1.25. Nelson & Sons.
- Beel, C. (271), Anat., etc., of Expression, \$2. Scribner, W. & A.
- Ben Milner's Wooing. See Lee, H.
- Benrath, K. (271), Bernardino Ochino, \$2.50...Carter.
- Besant, W. (271) and J. Rice, When the Ship Comes Home, pap., 25 c.....Harper.
- Best Reading. See Perkins, F. B.
- Bible (271), ed., etc. by Cheyne, Driver, Clarke, and Goodwin, Bourgeois, \$5.75.....Pott, Y. & Co.
- See also Brookes; Buttz; Woolley.
- Bishop, J. P. (268), Commentaries on Criminal Law, 6th ed., 2 v., shp., \$12.....Little, B. & Co.
- Black Spirits and White. See Trollope, F. E.
- Bliss, P. P. See Murray, J. R.
- Boiler Incrustation, etc. See Rowan, F. J.
- Booth, M. L. (271), Clock and Watch Makers' Manual, new ed., \$2.....Wiley.
- Bottomley, J. T. See Putnam's Elem. Sc. Series.
- Bowen, S. (271), Dyspepsia, pap., 40 c.....Loring.
- Braddon, M. E. (272) and Miss Mulock, Joshua Haggard's Daughter, and Laurel Bush, pap. 50 c. Donnelly, L. & Co.
- Bramwell, W. C. (269), Wool Carder's Vade Mecum, \$1. Van Nostrand.
- Brevets in the Armies. See Fry, J. B.
- Brittan, S. B. (268), Rational Spiritualism, pap., 5 c. Colby & R.
- Broadribb, W. J. See Ancient Classics.
- Brookes, J. H. (268), Bible Reading on Second Coming of Christ, pap., 25 c.....E. A. Wilson.
- Brooks, W. H. (270), Strong Staff, pap., 25 c..Williams.
- Bruner, J. W. (270), Free Prisoners, \$1.50.....Claxton.
- Buntline, Ned (270), Morgan.—Life and Saddle, ea., pap., 25 c.....DeWitt.
- Butler's Literary Selections. See McCaskey, J. P.
- Buttz, H. A. (268), Epistle to the Romans in Greek, compared, \$1 and \$1.50.....Nelson & P.
- California (268) Sup. Ct. Rep., v. 51, Tuttle's, shp., \$5. Bancroft.
- Campbell, J. V. (271), Polit. Hist. of Mich., \$4.50. Schober & Co.
- Canada Birds of Prey. See Vennor, H. G.
- Carnochan, J. M. (268), Contrib. to Operative Surgery, etc., pts. 1 and 2, pap., \$1.....Harper.
- Centennial. See Appleton; National.
- Chadwick, H. See DeWitt's Handbooks.
- Chapman, M. W. See Martineau, H.
- Chaucer for Children. See Haweis, H. R.
- Chemist's Manual See Mott, Jr., H. A.
- Chester, Pa. See Coates, I. T.
- Cheyne, Driver, Clarke, and Goodwin. See Bible.
- Chinese in Am. See Gibson, O.
- Christmas at Thompson Hall. See Trollope, A.
- Church of Scotland. See Stanley, A. P.
- Cincinnati (268) Superior Ct. Rep., 1854 and 5, Hardy's, rev. by Mills, 2 v. in 1, shp., \$5.....Clarke.
- Clock and Watch Makers' Manual. See Booth, M. L.
- Coates, I. T. (269), Cent. 4th of July Oration at Chester, Pa., 50 c.; pap., 30 c.....Lippincott.
- Cockton, H. (269), The Steward, [new ed.], \$1; pap. 75 c. Peterson.
- Cohoes, N. Y. See Marsten, A. H.
- Collins, W. L. See Ancient Classics.
- Cotton, E. (268), Our Coffee Room, \$1..Nat. Temp. Soc.
- Cradle of the Christ. See Frothingham, O. B.
- Crowell, E. (271), Spiritualism and Insanity, pap., 3 c. Colby & R.
- Crowell's (270) S. S. Lib., No. 1, 30 v., net, \$10.—No. 2, 15 v., net, \$12.50.—No. 3, 15 v., net, \$12.50...Crowell.
- Dana, E. S. (270), Text Book of Mineralogy, \$5....Wiley.
- Dark (268) Colleen, \$1.50; bds., \$1.25.....Lovell.
- Darwin, C. (269), Cross and Self Fertilization, \$2.—(271) Orchids Fertilized by Insects, 2d ed., \$1.25.....Appleton.
- De Quincey, T. (268), Anc. Hist. and Antiquities, Riverside ed., \$1.75.....Hurd & H.
- DeWitt's (270) Handbooks, Chadwick's Base Ball Guide, 1877, pap., 10 c.—Song and Joke Books, Nos. 226 and 227, ea., pap., 10 c.....DeWitt.
- Dickens, C. (268), Dombey and Son, Ill. Lib. ed., 2 v., ea., \$2.....Hurd & H.
- Douglass (269) Series of Christian Greek and Latin Writers, Justin Martyr, \$1.75.....Harper.
- Droz, G. (270), Sempstress' Story, pap., 20 c. West, J. & Co.
- Duncan, D. See Spencer, H.
- Duncan, F. I. (271), Wax Flowers, \$1.....Lippincott.
- Dunning, F. A. B. (270), Gathered Leaves, \$1.75. L. T. Palmer & Co.
- Dyer, T. H. (272), Hist. of Rome, \$5.....Worthington.
- Dyspepsia. See Bowen, S.; Hall, W. W.
- E., A. L. O. (270), Wreath of Indian Stories, \$1 50. Nelson & Sons.
- Early and Late Papers. See Thackeray, W. M.
- Earnest Student. See Macleod, N.
- Easter (271) and other Stories, 50 c.....Whittaker.
- Economical (268) S. S. Lib., 50 vols., \$24.50. Dodd, M. & Co.
- Edward, Thomas. See Smiles, S.
- Edwards, J. N. (271), Noted Guerrillas, \$2.50 and \$3. Bryan, B. & Co.
- Elder, C. (272), Dream of a Free Trade Paradise, pap., 30 c. Baird.
- Electricity, Lessons in. See Tyndall, J.
- and Electric Telegraph. See Prescott, G. B.
- English Constitution, etc. See Bagehot, W.
- Epictetus (271), Transl., etc., by G. Long, \$2. Lippincott; Scribner, W. & A.
- Epochs of Anc. Hist. See Merivale, C.
- Expression, Anat., etc., of. See Bell, C.
- Faithful Margaret. See Ashmore, A.
- Fane, V. (272), From Dawn to Noon, \$1.50.....Carleton.
- Ferne Fleming. See Warfield, C. A.
- Fertilization. See Darwin, C.
- Fidelitie. See Fighting the Foe.
- Fielding, H. (271), Joseph Andrews, new ed.—Tom Jones, new ed., 2 v., per v., \$1.50.....Lippincott.
- Fighting (271) the Foe, by Fidelitie, \$1.50.....Carter.
- First and True Love. See Sand, G.
- Fish, H. C. (271), Masterpieces of Pulpit Eloquence, 2 v.

in 1, new ed.—Pulpit Eloquence of XIX. Century, new ed., ea., red. to \$3. .... *Dodd, M. & Co.*  
 France, Hist. of. See *Kitchin, G. W.*  
 — for Children. See *Marshall, E.*  
 Frank Blake. See *O'Brien, D.*  
 Free Prisoners. See *Bruner, J. W.*  
 Freeman, E. A. (268), Turks in Europe, 8°, pap., 25 c. .... *Lovell, Harper.*  
 — (271), Same (Half-Hour Series), pap., 15 c. ....  
 From Dawn to Noon. See *Fane, V.*  
 Frothingham, O. B. (270), Cradle of the Christ, \$1.75.— (271), Spirit of the New Faith, \$1. .... *Putnam.*  
 Fry, J. B. (269), Brevets in the Armies of Gt. Britain and U. S., \$3.50. .... *Van Nostrand.*  
 Fulton, J. D. (269), The Way Out, \$1.50. .... *Am. Bap. Pub. Soc.*  
 Garrett, P. (271), 100 Choice Selections, No. 13, 75 c.; pap., 30 c. .... *Garrett.*  
 Gathered Leaves. See *Dunning, F. A. B.*  
 Gay, J. D. (272), Prince of Wales in India, \$1.75. .... *Worthington.*  
 Gesta (271) Romanorum, transl., etc., by Swan, rev. by Hooper, \$2. .... *Scribner, W. & A.*  
 Gibson, O. (269), Chinese in Am., \$2.50. *Hitchcock & W.*  
 Gildersleeve, B. L. See *Douglass Series.*  
 Gold Thread. See *Macleod, N.*  
 Golden (269) Butterfly, pap., 75 c. .... *Harper.*  
 Goodwin, W. W. (272), Greek Reader, \$2. .... *Ginn & H.*  
 Great Conflict. See *Lorimer, G. C.*  
 — Match. See *No Name Series.*  
 Greene, C. E. (269), Roof Trusses, \$1.25. *Van Nostrand.*  
 Griswold, A. V. (271), The Reformation, pap., 20 c. .... *Whittaker.*  
 Half-Hour Series. See *Besant and Rice; Freeman; Trollope.*  
 Hall, E. H. (271), Picturesque Tourist, 50 c. .... *Am. News Co.*  
 Hall, H. See *Spon.*  
 Hall, W. W. (272), Dyspepsia, \$1.50. .... *Worthington.*  
 Hamilton, Alex. See *Shea, G.*  
 Hand Railing. See *Riddell, R.*  
 Hanson, G. A. (271), Old Kent of Md., \$4, \$4.50, \$5, and \$5.50.—Same, Cent. ed., \$15 and \$20. .... *Des Forges.*  
 Hardwick, C. (272), Hist. of Christian Church, 3th ed., \$3. .... *Macmillan.*  
 Harrington, M. W. (269), Exam. of Crude Drugs, pap., 40 c. .... *Sheehan.*  
 Haweis, H. R. (271), Chaucer for Children, \$4.20. .... *Scribner, W. & A.*  
 Haydn's (269) Dict. of Dates, authorized Am. ed., with suppl., \$9; hlf. Rus., \$12. .... *Putnam.*  
 Head, J. (272), Portable Steam Engine, pap., 80 c. .... *Spon.*  
 Henderson, T. (272), New Developments of Algebra, \$1. .... *Claxton.*  
 Hero (271) in the Battle of Life, 50 c. .... *Carter.*  
 Hill, K. N. (269), Poor Children's Picnic, 45 c. .... *Am. Bap. Pub. Soc.*  
 Historical Soc. of Montana. See *Montana.*  
 Holy Cross. See *Prime, W. C.*  
 — Week. See *Office.*  
 Home Building. See *Hussey, E. G.*  
 Houghton, Lord. See *Keats.*  
 Hovelacque, A. (271), Science of Language, \$1.75. .... *Lippincott.*  
 How (270) Shall We Keep Sunday, pap., 10 c. .... *Free Relig. Assoc.*  
 — to Teach. See *Sizer, N.*  
 Howland, E. (270), Annals of No. Am., \$3.50, \$4, and \$5. .... *J. B. Burr Pub. Co.*  
 Hurst, J. T. See *Spon.*  
 Humphrey, G. H. (271), Hell and Damnation, pap., 50 c. .... *Earnest Christian Off.*  
 Hussey, E. G. (269), Home Building, \$5. .... *Hussey.*  
 Imaginary Conversations. See *Landon, W. S.*  
 Iron, Works in. See *Matheson, E.*  
 Irrigation. See *Stewart, H.*  
 Jacques, D. H. (268), Florida as a Home, pap., 10 c. *Blew.*  
 Johnson, J. E. (271), "The Rock that is Higher Than I," 75 c. .... *Whittaker.*  
 Justin Martyr. See *Douglass Series.*  
 Katy and Jim. See *Mathews, J. A.*

Keats, J. (268), Poet. Works, ed., etc., by Lord Houghton, \$2. .... *Roberts.*  
 Keeping (270) On Series, 6 v., \$3. .... *Crowell.*  
 Keyes, E. L. (269), Tonic Treatment of Syphilis, \$1. .... *Appleton.*  
 Kingsley, C. (270), Life and Memories, \$2.50. .... *Scribner.*  
 Kirkman, M. M. (270), Railway Disbursements, \$2. .... *Railway Gaz. Off.*  
 Kitchin, G. W. (272), Hist. of France, v. 2 and 3, ea., \$4.50. .... *Macmillan.*  
 Kraus-Boelte, M. (271) and J. Kraus, Kindergarten Guide, No. 1, 65 c.; pap., 35 c. .... *Steiger.*  
 Krusi's (268) Drawing, Industrial, Elem. Archit., by C. Babcock, No. 9, pap., 50 c. .... *Appleton.*  
 Landon, W. S. (268), Imaginary Conversations, 3d Series.—(270) 4th Series, ea., \$2. .... *Roberts.*  
 Langdell, C. C. (270), Summary of Equity Pleading, \$2. .... *Sever.*  
 Language, Science of. See *Hovelacque, A.*  
 Latham's (272) Johnson's Dict., new ed., \$3. .... *Worthington.*  
 Lee, H. (270), Ben Milner's Wooing, \$1. .... *Roberts.*  
 Little and Wise. See *Newton, W. W.*  
 Lockhart, J. G. (271), Anc. Spanish Ballads, new ed., \$1.25. .... *Holt.*  
 Long, G. See *Epictetus.*  
 Lord, W. (271), Blessed Hope, \$1.25. .... *W. G. Holmes.*  
 Lorley and Reinhard. See *Auerbach, B.*  
 Lorimer, G. C. (270), Great Conflict, \$1. .... *Lee & S.*  
 Luther (271), Story of, new ed., \$1.25. .... *Carter.*  
 M., K. See *Easter.*  
 McCaskey, J. P. (272), Butler's Literary Selections, No. 1, 75 c.; pap., 35 c. .... *Butler.*  
 McClure, J. B. See *Moody, D. L.*  
 Macdonald, J. M. (269), Life, etc., of St. John, \$5 and \$6.50. .... *Scribner.*  
 MacLagan, T. (272), Germ Theory of Disease—The Specific Fevers, \$3. .... *Macmillan.*  
 Macleod, N. (271), Gold Thread and Wee Davie in 1 vol. 75 c. .... *Carter.*  
 — (270), Old Lieutenant.—Gold Thread.—Earnest Student, ea., \$1.50.—Wee Davie, pap., 15 c. .... *Worthington.*  
 Man (269) who was Not a Colonel, \$1; pap., 50 c. *Loring.*  
 Marshall, E. (271), Hist. of France for Children, \$1.50. .... *Dutton.*  
 Marshall, H. (269), Navigation Made Easy, \$1.50. .... *Van Nostrand.*  
 Marsten, A. H. (270), Hist. of Cohoes, N. Y., \$3. *Munsell.*  
 Martineau, H. (268), Autobiog., with Mem. by M. W. Chapman, 2 v., \$6. .... *Osgood.*  
 Marvels of Prayer. See *Smith, M. H.*  
 Matheson, E. (272), Works in Iron, etc., \$6. .... *Spon.*  
 Mathews, J. A. (271), Katy and Jim, \$1.25. .... *Carter.*  
 Meade, L. T. (269), Scamp and I, \$1.25. .... *Carter.*  
 Meigs, J. F. (272) and W. Pepper, Diseases of Children, 6th ed., \$6 and \$7. .... *Lindsay & B.*  
 Melville, J. G. W. (272), Rosine, pap., 50 c. .... *Lovell.*  
 Merivale, C. (269), Roman Triumvirates, \$1. .... *Scribner.*  
 Michael Strogoff. See *Verne, J.*  
 Michigan. See *Campbell, J. V.*  
 Miller, J. (271), Questions Awakened by the Bible, \$1.50. .... *Lippincott.*  
 Milner, T. (268), Turkish Empire, rev., \$1.50. .... *Nelson & Sons.*  
 Mining Machinery. See *Andre, G. G.*  
 Minor, J. B. (268), Institutes of Common and Statute Law, 2d ed., 2 v., shp., \$5. .... *Randolph & E.*  
 — (269), Same, 2d ed., 2 v., shp., \$15. .... *West, J. & Co.*  
 Minot, Jr., W. (269), Taxation in Mass., pap., 25 c. .... *Williams.*  
 Miss Hitchcock's Wedding Dress. See *Tennyson, A.*  
 Mitchell, G. W. (271), X + Y = Z, 75 c. .... *Barnes.*  
 Modern (269) Surface Ornament, in 6 parts, pt. 1, pap., \$1.50. .... *Sabin.*  
 Montana (269), Contrib. to Hist. Soc., v. 1, \$3. .... *Clarke.*  
 Moody's (269) Anecdotes of, ed. by J. B. McClure, 2d ed., \$1; pap., 50 c. .... *Rhodes & McC.*  
 — (271) Same, 3d ed., \$1; pap., 50 c. .... *Holmes.*  
 — (271), Fifty Evenings with, \$1.50. .... *Holmes.*  
 — (268), Way and the Word, 40 c.; pap., 15 c.—Second Coming of Christ, pap., 15 c. .... *Revell.*



- Mother** (272) Goose set to Music, *new ed.*, pap., 50 c.  
*McLoughlin.*
- Mott, Jr., H. A.** (271), *Chemist's Manual*, \$6.  
*Van Nostrand.*
- Mulock, Miss.** See Braddon, M. E.
- Murray, J. R.** (268), *Songs of Bliss*, bds., 30 c. *Brainard.*
- My Lady Help.** See Warren, Mrs.
- Mystery, The.** See Wood, H.
- National** (268) Cent. Commemoration of Introd. and Adoption of Resol. respecting Independence, pap., \$1.  
*F. D. Stone, Libn. Hist. Soc. of Pa.*
- Navigation Made Easy.** See Marshall, H.
- Ned** (269) and His Engine, etc., \$1. *Lothrop.*
- Newton, W. W.** (271), *Little and Wise*, \$1.25. *Carter.*
- No** (268) Name Series, Great Match, \$1. *Roberts.*
- North Am., Annals of.** See Howland, E.
- Notaries' (272) and Commissioners' Handb.**, hf. bd., \$1.  
*Baker, V. & Co.*
- O'Brien, D.** (268), *Frank Blake*, \$1.50. *Pioneer Press Co.*
- Ochino, Bernardino.** See Benrath, K.
- Office** (269) of the Holy Week, 60 c. *Bensiger.*
- Ohio** (268) Sup. Ct. Rep., n. s., v. 26, DeWitt's, —(268) Sup. Ct. Com. Rep., n. s., v. 27, DeWitt's, ea., shp., \$2.50. *Clarke.*
- Old Kent of Md.** See Hanson, G. A.
- Old Lieutenant.** See Macleod, N.
- Olivia Raleigh.** See Synge, W. W. F.
- One Hundred Choice Selections, No. 13.** See Garrett, P.
- Orchids Fertilized by Insects.** See Darwin, C.
- Our Coffee Room.** See Cotton, E.
- Palmer, Mrs. Phoebe.** See Wheatley, R.
- Passion** (270) Week Manual, 25 c., 50 c., and 75 c.  
*Moravian Pub. Off.*
- Pearce, S. A.** (271), *Columbia Coll. Chapel Music*, pap., 50 c. *Pott, Y. & Co.*
- Peerless Cathleen.** See Agnew, C.
- Perkins, F. B.** (268), *Best Reading*, 4th rev. ed., \$1.75; pap., \$1.25. *Putnam.*
- Physics and Mechanics.** See South Kensington.
- Picturesque Tourist.** See Hall, E. H.
- Pine** (271) Needles, \$1.50. *Carter.*
- Political Economy.** See Bastiat, F.
- Poor Children's Picnic.** See Hill, K. N.
- Praying and Working.** See Stevenson, W. F.
- Prescott, G. B.** (269), *Electricity and the Electric Telegraph*, \$5. *Appleton.*
- Price, R. L.** (271), *The Two Americas*, \$2. *Lippincott.*
- Prime, W. C.** (268), *Holy Cross*, \$1. *Randolph.*
- Prince of Wales in India.** See Gay, J. D.
- Putnam's** (271) Elem. Sc. Series, Bottomley's Dynamics, \$1. *Putnam.*
- Questions Awakened by the Bible.** See Miller, J.
- Railway Disbursements.** See Kirkman, M. M.
- Richmond** (271) City Dir., 1877, hf. bd., net \$3.  
*West, Y. & Co.*
- (271) and Manchester, Va., Dir., hf. bd., \$3.  
*Randolph & E.*
- Riddell, R.** (273), *Suppl. to Lessons on Hand Railing*, pap., \$3.—*Work compl., inc. suppl.* \$5. *Claxton.*
- Rigg, A.** (272), *On the Steam Engine*, pts. 1-3, ea., pap., \$1.25. *Spon.*
- "Rock That is Higher than I."** See Johnson, J. E.
- Roman Triumvirates.** See Merivale, C.
- Romans, Epistle to the.** See Buttz, H. A.
- Rome, Hist. of.** See Dyer, T. H.
- Rosine.** See Melville, J. G. W.
- Rowan, F. J.** (269), *Boiler Incrustation*, etc., bds., 50 c.  
*Van Nostrand.*
- Russell, W. O.** (270), *On Crimes and Misdemeanors*, 9th Am. ed., in 3 v., v. 1 and 2, ea., shp. \$6.50. *Johnson.*
- Russia.** See Wallace, D. M.
- Sabin, J.** (271), *Dict. of Books rel. to Am.*, pts. 47 and 48, pap., \$5. *Sabin.*
- Sacred Tabernacle of the Hebrews.** See Atwater, E. E.
- St. John, Life, etc., of.** See Macdonald, J. M.
- Salm-Salm, Princess** (272), *Ten Years of My Life*, \$1.50.  
*Worthington.*
- Salvation Here and Hereafter.** See Service, J.
- Sand, G.** (271), *First and True Love*, [new ed.], \$1; pap., 75 c. *Peterson.*
- Sandford** (272) and Merton, one syllable, hf. bd., 75 c.  
*McLoughlin.*
- Scamp and I.** See Meade, L. T.
- Science of the Bible.** See Woolley, M.
- Scotch Naturalist.** See Smiles, S.
- Scott, W.** (268), *Abbot*, Lib. ed., \$3.50. *Appleton.*
- (268), *Pirate.—Fortunes of Nigel*, *Riverside ed.*, ea., \$1.50. *Hurd & H.*
- Scovil, W. E.** (269), *Short Hand*, 9th Am. ed., \$1.75.  
*Campbell & Co.*
- Seeking the Golden Fleece.** See Stillman, J. D. B.
- Seguin, E. C.** (271), *Myelitis of the Anterior Horns*, \$1.75.  
*Putnam.*
- Servants** (271) of Christ, 50 c. *Carter.*
- Service, J.** (272), *Salvation Here and Hereafter*, 2d ed., \$1.50. *Macmillan.*
- Shakespeare's** (269) *Home*, etchings by Sabin, \$3 and \$6.  
*Sabin.*
- Shea, G.** (268), *Alex. Hamilton*, pt. 1, pap., \$1. *Hurd & H.*
- Sheely, A.** (270), *Anecdotes, etc., of School Life*, \$1.50.  
*Claxton.*
- Silent** (268) *Love*, \$1. *R. H. Ball.*
- Sizer, N.** (270), *How to Teach according to Temperament*, etc., \$2.50. *Wells.*
- Slave Power.** See Wilson, H.
- Smiles, S.** (271), *Life of Scotch Naturalist*, \$1.50. *Harper.*
- Smith, H. B.** (269), *Hist. of Ch. of Christ*, new ed., \$5.  
*Scribner.*
- Smith, M. H.** (271), *Marvels of Prayer*, red. to \$2 and \$2.50. *Tibbals.*
- Smith, W.** (272), and Wace, *Dict. of Christian Biog.*, etc., v. 1, \$5.50. *Little, B. & Co.*
- South** (271) *Kensington Art and Sc. Handbks.*, Conference on Physics and Mechanics, \$2.25. *Scribner, W. & A.*
- Spencer, H.** (268), *Descriptive Sociology*, Div. 1, pt. 2, No. 5, Asiatic Races, by D. Duncan, hf. bd., \$4. *Appleton.*
- Spirit of the New Faith.** See Frothingham, O. B.
- Spon's** (272) *Information for Colonial Engineers*, ed. by J. T. Hurst, No. 2, So. Africa, by H. Hall, pap., \$1.50.  
*Spon.*
- Stahl, A. W.** (274), *Transmission of Power by Wire Ropes*, bds., 50 c. *Van Nostrand.*
- Stanley, A. P.** (271), *Hist. of Ch. of Scotland*, cheaper ed., \$1.50. *Scribner.*
- Stevenson, W. F.** (271), *Praying and Working*, new ed., \$1. *Carter.*
- Steward, The.** See Cockton, H.
- Stewart, H.** (270), *Irrigation*, \$1.50. *Judd.*
- Stillman, J. D. B.** (268), *Seeking the Golden Fleece*, \$3.  
*Roman.*
- Story, J.** (268), *Commentary on Equity Jurisp.*, 12th ed., 2 v., shp., \$12. *Little, B. & Co.*
- Swiss** (272) *Family Robinson*, one syllable, hf. bd., 75 c.  
*McLoughlin.*
- Synge, W. W. F.** (271), *Olivia Raleigh*, \$1. *Lippincott.*
- Taft, J.** (272), *On Operative Dentistry*, 3d ed., \$4.25 and \$5. *Lindsay & B.*
- Tappan, C. L. V.** (271), *Solar Land Spiritual Light*, etc., pap., 15 c.—*Symbol Series of Lects.*, pap., 10 c. *Colby & R.*
- Telegraph** (272) *Engineers, Jnl. of Soc.*, Nos. 13 and 14, pap., \$2. *Spon.*
- Ten Years of My Life.** See Salm-Salm.
- Tennyson, A.** (272), *Harold, and Miss Hitchcock's Wedding Dress*, pap., 25 c. *Donnelley, L. & Co.*
- Thackeray, W. M.** (271), *Early and Late Papers*. (*Leisure Hour Series.*) \$1.25. *Holt.*
- (269), *Vanity Fair.—Pendennis*, *Household ed.*, ea., \$1.50. *Harper.*
- Thompson Hall.** See Trollope, A.
- Three Spaniards.** See Walker, G.
- Through Persia by Caravan.** See Arnold, A.
- Todhunter, I.** (272), *Nat. Philos. for Beginners*, pt. 1, \$1.50. *Macmillan.*
- Town and Country Series.** See Lee, H.
- Transmission of Power by Wire Ropes.** See Stahl, A. W.
- Trollope, A.** (271), *Christmas at Thompson Hall*, pap., 20 c. *Harper.*
- Trollope, F. E.** (271), *Black Spirits and White*, pap., 75 c. *Appleton.*
- Turkish Empire.** See Milner, T.
- Turks in Europe.** See Freeman, E. A.
- Two Americas.** See Price, R. L.



- Tyler, R. H. (269), On Law of Fixtures, shp., \$7.50.  
Gould & Son.
- Tyndall, J. (269), Lessons in Electricity, \$1.... Appleton.
- Union (270) Coll. Circular and Cat., 1876-7, pap., 50 c.  
Munsell.
- United States (269) Ins. Gaz., Index to 43 v., \$3... Currie.
- Unrivalled (271) Classical Atlas, \$2; bds., \$1.75.  
Scribner, W. & A.
- Van Nostrand's Sc. Series. See Rowan; Stahl.
- Vennor, H. G. (268), Our Birds of Prey (Canada), \$12.  
Worthington.
- Verne, J. (269), Michael Strogoff, pap., 50 c..... Leslie.
- (272), Same, *Lakeside ed.*, \$1; pap., 50 c.... Donnelly.
- Voltaire (269), Charles XII., \$1..... Lippincott.
- Walker, G. (268), Three Spaniards, \$1.50..... Cogswell.
- Wallace, D. M. (270), Russia, \$4..... Holt.
- Warfield, C. A. (269), Ferne Fleming, \$1.75.... Peterson.
- Warren, Mrs. (272), My Lady Help, pap., 50 c.... Loring.
- Wax Flowers. See Duncan, F. I.
- Way Out, The. See Fulton, J. D.
- Wheatley, R. (271), Life, etc., of Mrs. P. Palmer, \$2.50.  
Palmer.
- When the Ship Comes Home. See Besant and Rice.
- White (270) Cross and Dove of Pearls, \$1.50.... Crowell.
- Whyte-Melville, J. G. See Melville, J. G. W.
- Wilson, H. (268), Slave Power, v. 3, \$5..... Osgood.
- Wood, H. (268), The Mystery [*new ed.*], \$1; pap., 75 c.  
Peterson.
- Wood, H. G. (268), Master and Servant, shp., \$7.50.  
Parsons.
- Wool Carder's Vade Mecum. See Bramwell, W. C.
- Woolley, M. (272), Science of the Bible, \$4. Knight & L.
- World (271) Classical Atlas, \$2.50.... Scribner, W. & A.
- Wreath of Indian Stories. See E., A. L. O.
- Wythe, J. H. (268), The Microscopist, 3d ed., \$4.50.  
Lindsay & B.
- X + Y = Z. See Mitchell, G. A.
- Zerfil, G. G. (271), Hist. Development of Art, \$3.  
Scribner, W. & A.

## THE "LEISURE HOUR SERIES."

THE *Tribune*, of March 30th, contained the following: "One of the most popular series in the higher class of cheap literature is the 'Leisure Hour Series.' About eighty volumes have been issued, making their appearance at intervals of a month or three weeks. Mrs. Alexander's 'Wooing O't' reached a sale of 20,000 copies, the largest sale of the series, and was the first work that called especial attention to it. 'Her Dearest Foe' had a circulation of 16,000, and 'The Heritage of Langdale,' when in its fourth week, was in its tenth thousand. Thomas Hardy's novels attain a sale of seven or eight thousand each. 'Far from the Madding Crowd' has been the most popular, but 'A Pair of Blue Eyes' has been published four years, and the number of each which has been purchased up to the present time is about the same; namely, 9000 Auerbach's novels sell very well in this series especially his recent work, 'The Convicts.' 'Waldfried' and 'On the Heights' have attained their ninth and tenth thousand respectively. Turgeneff is not widely read in English. His novels sell 2500 copies at the start and continue at the rate of 1000 a year. Theodore Winthrop is the only American represented in the series. Of his five novels 'Cecil Dreeme' circulates 1200 copies and 'John Brent' and the others only 1000 a year. The volume entitled 'Life in the Open Air' has a somewhat greater popularity, doubtless due to the presence of the famous 'Love and Skates' story. Cherbuliez and Droz, like the majority of writers in the *Revue des Deux Mondes*, sell very slowly. Most of their admirers, as with those of Spielhagen, Freytag, and Turgeneff, read the works of their favorites in the original. About comes in the same category. His 'Notary's Nose' and 'The Man with the Broken Ear' have enjoyed only fair sales. Richardson's 'Clarissa Harlowe,' condensed from seven English volumes into one of the 'Leisure Hour Series,' has an average circulation."

In consequence of the above, the *Tribune* of the next day contained the letter given below:

NEW YORK, March 30, '77.

To the Editor of the *Tribune*:

SIR: While thanking you for the "first-rate notice" that you were kind enough to give the

"Leisure Hour Series" this morning, we must beg that as the directness and distinctness of its statements are apt to convey the impression that they are authoritative, you will, in justice to your own accuracy as well as other interests concerned, inform your readers that this is not strictly the case. The figures were not supplied by anybody here whose business it is to know them, but, so far as we can learn, were gathered as literary items generally are, in a desultory conversation, this conversation being held with a clerk who spoke from vague impressions. Naturally, the general drift of the statements is correct, and equally naturally, under the circumstances, some of its details are very incorrect.

We cannot permit ourselves to say this without adding that in your ordinary literary items which avoid the dangerous ground of figures, we have been struck by their promptness, fullness, and accuracy. If our experience is good for any thing, they must be of great service to all who care for books.

Very respectfully yours,

HENRY HOLT & CO.

Without venturing beyond facts generally known among the trade, it may be said that so far from "The Wooing O't" being "the first work that called especial attention to" the "Leisure Hour Series," the first work to perform this service was the very first work in the series, "My Little Lady," the success of which among cultivated readers was great and instantaneous, and led that portion of the thinking world who will read novels to look for the continuation of the series with an interest that has been steadily justified.

The Trade List Annual shows that before "The Wooing O't" was published the series contained the following books, which attracted attention and fixed the position of the series: "My Little Lady," Turgeneff's "Smoke," "Liza," "On the Eve," and "Dmitri Roudine;" Calverley's "Fly-Leaves;" Mrs. Craven's "Fleurange," and Hardy's "Under the Greenwood Tree" and "A Pair of Blue Eyes."

The trade will probably doubt that Auerbach's "Waldfried" has sold nine tenths as many as "On the Heights;" that Turgeneff's novels, although "not widely read," can sell 1000 a year; and that the Winthrop books each sell from 1000 to 1200 a year, when the plates went at the Osgood sale for \$85 per volume.

# The Publishers' Weekly.

APRIL 7, 1877.

PUBLISHERS are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, to insure correctness in the final entry.

The trade are invited to send "Communications" to the editor on any topic of interest to the trade, and as to which an interchange of opinion is desirable. Also, matter for "Notes and Queries." Notes from librarians will also be gratefully received.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

*"Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."*—LORD BACON.

## THE TRADE-SALE PROBLEM.

It is scarcely necessary to say that the WEEKLY has not been a believer in trade sales. When, however, by the concurrence of publishers, the present spring sale became a fixed fact, it became our duty to chronicle it and to give the trade the fullest information. It is the business of the WEEKLY, as of any journal, to give its public the news, whether "Mr. Editor" likes it or not, or whether, for that matter, the publisher authorizes this expenditure of space on his books by the support of his advertising. This we have done and shall do: our news will never be dependent on our opinions, or in turn our opinions determined otherwise than by the general interests of the trade. If it is desired by those who support the paper that the trade organ shall not express opinions, by way of remedying existing evils, it may become our business to take that course; but when that time comes, our readers shall have fair notice. No one, it may be added, has accepted this view of journalistic honor and its corollaries more handsomely or more courteously than our friend and everybody's friend, Mr. Leavitt, who has not thought it necessary to deny himself the privileges of our advertising pages as a medium of communication with the trade because we refused to believe in trade sales, who smiled kindly upon our futile arguments, and *Post-haste* converted our lamentations into his own pæan of triumph. On the other hand, it did not seem to us fair to the trade that our editorial criticisms of the system should have the effect, if they had any effect, of keeping away buyers or "bearing" prices at a sale to which publishers had made up their minds to contribute; we therefore put over the "trade-sale prize-question," and refrained from adverse criticism until the sale

should be over. It is fair now to reopen the subject.

In one of his strongest essays, Bastiat says: "In the department of economy, an act, a habit, an institution, a law, gives birth not only to an effect, but to a series of effects. Of these effects the first only is immediate; it manifests itself simultaneously with its cause—it is seen. The others unfold in succession—they are not seen: it is well for us if they are foreseen. Between a good and a bad economist, this constitutes the whole difference—the one takes account of the *visible* effect; the other takes account both of the effects which are seen and also of those which it is necessary to foresee. Now this difference is enormous, for it sometimes happens that when the immediate consequence is favorable, the ultimate consequences are unfavorable, and the converse. . . . Experience teaches effectually but brutally. For this rough teacher I should like, if possible, to substitute a more gentle one. I mean Foresight."

This paragraph puts the trade-sale question in a nutshell. Let us see.

The present sale started off capitally, as trade sales go. Word went the rounds of city houses that prices were "first-rate," and we are not sure but that the firms who kept out on principle were sorry, as a practical matter, that they were not in. The opening invoice was an attractive one, the bidding was lively, and prices on several standard lines ran at only forty off. Let us take the sale at its best, on these goods.

Of one standard author, in the several complete editions, over 1600 copies were sold, ranging not much, if any, below forty off. Of these a \$2 edition, line of 100, was knocked down at \$1.15 and duplicated at \$1.20 until 645 copies were sold; the 500 of the edition lately reduced to \$1 sold at an average of 60 or 61 cents. The goods were well distributed, for 34 lots of the former were called off, ranging from 5 to 100 copies. Deducting the auctioneer's commissions and charges, the returns to the publisher were something over 50 per cent, and allowing the *minimum* 10 per cent for copyright, the net returns were something over 40 per cent. Not counting other expenses of doing business, the facts that are seen may (according to a prevalent method of figuring) be considered favorable, since this leaves a margin above the cost of mere "paper and print."

This is of course the trade sale at its best; the books are wide-selling standards, on a list whose general line of discounts is only 25. Let us ask if even here the unfavorable effects that are not seen do not balance



the favorable effects that *are seen*. Of course, if the many unseen elements of cost are not to be added to manufacturing cost, this transaction must be of added sales that would not otherwise be made and that do not interfere with regular sales, which last must pay expenses, risk, interest, advertising, and a thousand other items. How far are these added sales?

One lot of a hundred out of the 645 was taken by a large regular house, who job great quantities of books. If they can buy at trade-sale prices to supply their regular customers, so much they can save out of the purchases they would otherwise make direct. Another prominent purchaser was a retail house that runs just these lines and would be forced by their custom to buy them at regular rates if they could not buy at trade sale. Both these simply discount their demand a little. A third was a regular dealer whose entire stock was lately destroyed by fire, and who would doubtless have stocked up by direct purchase had he not had the "better opportunity" of the trade sale. In fact—and the fact is very significant—this purchaser has been buying directly of houses not contributing to the sale.

Next come the undersellers. One of the largest buyers of these lines was the proprietor of the ex-gift enterprise which culminated in a gift from the publishers of 85 per cent of their bills, and he was nobly supported by a vociferous array of his brethren, who were triumphant over the return of the trade sales and were the more ready to buy freely. The results of their bidding will soon be seen in flaming announcements of "fresh stock from trade sales" in the Boston and New York papers; the retail dealer, on his way to the publishers, will be arrested by finding these books retailing "under the archway" at the very price which is to be charged to him at wholesale. Of course, dealers in the neighborhood of the undersellers or the country retailers who must compete with their catalogues, naturally fight shy of this stock, and buy as little as they can.

There is a third class to be considered—the regular trade who did not buy. Some of these were experienced booksellers who had not yet exhausted their supply of this stock,—perhaps large bills bought at "special rates" on the expectation that close discounts were to be maintained,—and who declined to lock up capital by purchasing in excess of demand. These were naturally chagrined to find "Nassau street" already getting better discounts, and on twice the "time," and they are of course less likely to buy large bills again, or to push stock so subject to undersellers' competition.

The jobber who had laid in stock was in a similar position, for trade sale offers an opening to breaking jobbing prices, and he naturally fears to buy freely an advance supply.

It is next to be noted that the prices quoted are not the ruling ones. Some books ran even higher, but chiefly in the exceptional cases like Mr. Lea's invoice, which sold well because the books are not commonly in the sales and the stiff discounts have not yet been demoralized by them. The Harper contribution attracted bidders for the same reason. Here the sales themselves bear witness against the system. But it is the very fact that the leading books, which bring the best prices, are usually quoted (as in our own reports), that leads to a misapprehension of the real run of prices. Other *standard* lines brought less than 35 cents on the dollar, and poorer lines did not actually return the publisher the cost of binding up the stock. Any priced catalogue will verify these statements. To find the run of an invoice, we have taken the pains to analyze one letter, including several leading authors and no disproportion of "stickers," from the catalogue of a leading invoice sold on the third day. This letter covered four pages, including fifty lines; the retail prices aggregated \$207.25, and the prices at which the books were knocked down footed \$67.23, less than 33 per cent—off which were still to come auctioneer's commission and charges and on many of the books copyright royalty, reducing the average net return to between 25 and 30. It is simply not possible to handle books at this rate without loss. If the figures were made to tell the whole story, we believe few invoices would run enough above manufacturing cost to pay delivery, and not a few would fall below. We are dealing, it should be remembered, not with "remainder" sales, but with the run of a leading catalogue.

But the trade sales, we are told, are likely to "start business," and this desire to relieve the present stagnation was a chief motive with many contributors to the spring sale. Any strong effort is likely to make business a little better, even in dull times, but we submit that the auction system is the most expensive way of making that effort, especially in view of the demoralization it produces. A retailer, from the most direct business motives, will order as many books in the long run as he can sell, and this is all he can do. If the value of his stock is not likely to deteriorate, he will order more goods in advance and thus stimulate himself to greater efforts. But if discounts are knocked all to pieces, he can't afford to do this, and so far as the long credit and the stimulus of auction excitement induce larger purchases than



the dealer can profitably dispose of, the result is to lock up capital and interfere with steady business. Before he knows it, the buyer must make sacrifices to pay his trade-sale notes, and his current accounts with the publishers must take their chance afterwards. Auction sales, in a word, are apt to head off regular sales. The increase of the book business of this country is to be brought about in just the opposite way, by making the dealer satisfied that he can afford to lay in stock. Nor is the plea of "advertising" a better one, if the consequences are followed out. Where one exceptional book is "advertised," as in the sale of 5000 Marian Harland some years ago, a thousand are advertised to the public, through the flaming placards of undersellers and the reports of the newspapers—both inherent evils of the greater one—as selling at wholesale for a mere song.

The present sale has been a great success, in its way, for various reasons. The fact that there had been no trade sales of late years had begun to have its influence in making discounts stiffer, and the undersellers were therefore hungry. The general stagnation of the past few years had compelled dealers to let their stocks run low, and, in hopes of a vigorous trade later in the year, they were willing to take this opportunity to stock up under rates, and to pay pretty close to the rates. Many refrained from buying till the trade sale, and others will refrain from buying afterward. But we may hope that the revival of business will make the effects of trade sales comparatively unfelt, in the flush of better times and increased sales; they exist nevertheless. Direct sales would have been so much the larger without them.

Our imperfect analysis suggests, first, that most of the books bought at trade sales would have been bought direct at better prices; and, secondly, that so far as there were added sales, these are likely to do more harm than good. The truth about the trade sales is that they force or anticipate a market, at a disastrous rate of discount. A publisher could better afford to pay exorbitant interest than thus to anticipate and check his natural sales. The tendency is to drive business from the regular channels, and do it in two great heaps a year, at abnormal cost. Somewhere or other, the business must be debited with a loss. And business cannot chronically be done at a loss. We take the figures of this most successful sale, while publishers are elated by it, and we ask whether, to return to Bastiat, the facts that are seen are not bad enough, and the facts that are not seen very much worse? The book trade has had some hard blows from Experience: shall we now have Foresight?

## THE TRADE-SALE QUESTION.

WE give below answers to the trade-sale prize question—and give it up. The best—and the worst—of the replies are printed, and we leave it to the trade to decide who wins. The Editor of the PUBLISHERS' WEEKLY will act as the Returning Board, but there will be no counting in. In case of a tie, we shall have to ask our good-natured friend Mr. Leavitt to act as "the eighth man." All the trade are invited to vote.

The following is Prize Question No. 15:

*Trade Sale or Book Fair: Either, both or neither?*

Give some rhyme or reason, grave or humorous, *pro* or *contra*, or non-committal. Brevity, pith, and wit will count more than words; words more than lines, etc., etc. Two or more answers of equal merit will share the prize. The decision will be based on points well made, not position taken. Any answer that may instruct or amuse the trade will be printed with name of writer, or initials, as preferred. Name of writer must be given to Editor, if publication is not desired.

The noteworthy answers follow:

### ANNOUNCEMENT EXTRAORDINARY.

CONVENTION HALL, 1877.

We beg to announce that we shall shortly publish Smith's "History of the Great Book Reform," in two elegant octavo volumes. Mr. Smith's reputation as a writer is unsurpassed, and as we have spared neither pains nor expense, we expect that this will be the most popular work of the season, as it undoubtedly will be the standing work on the booksellers' shelves. Early and large orders from the entire trade are respectfully solicited; *country dealers* especially cannot have too many of this book. We shall delay publication (at the last moment) till all orders are received, so that every dealer may have a fair chance, and that there may be no underselling. Houses expecting to pay ten cents on a dollar are requested to *duplicate their orders repeatedly*. Having a conscientious desire to foster a laudable spirit of liberality among the *retail* booksellers towards the book-buying public, and yearning to enable them—the retailers—to make at least *twenty per cent discount* to all their customers, we have, after much reflection, decided to make the nominal retail price \$8, with the usual discounts to the trade. But for this we should have made the retail price \$5, and allowed retailers moderate discounts; but inasmuch as this would evidently only be appealing to the lower motive of getting a living by one's business and paying one's debts in full, and so wounding the nice sense of honor which distends the bosoms of some of our honorable "profession," we did not harbor the thought; no, not for a moment. Special terms will be given to such dry-goods dealers as buy in large quantities, who will in future trade sales be recognized as "in the trade."

N. B.—After filling all sorts of trade orders, we shall contribute *liberally* to the next trade sale, as we intend to print large remainders.

Teachers, school committees, libraries, all buyers of large books and professional books, book peddlers, book "agents," and all persons who buy exclusively for their own use and that of friends, will receive an extra discount on our trade rates, by applying directly to us.

NOTE.—Agents wanted to canvass every township in the United States, to whom extra inducements will be given.

TWENTY, PERCENT, RULE & Co.

DO NOT ABOLISH THE "TRADE SALES."

1. Because we are wedded to our idols. To do away with them and set up others is not only dangerous, but is repugnant to our better feelings. What our forefathers worshipped let us also worship, even though the times and conditions of men are now much changed.
2. Because it would deprive the publisher of the opportunity of ridding himself of his "old plugs," commonly known as unsalable stock.
3. Because it would entirely deprive the bookseller of the glorious privilege of enjoying the presence of these same "plugs" on his shelves year after year, and all further indulgence in "Auction Bargains" on his part might forever be done away with.
4. Because it would prevent the publisher enjoying the sweet pleasure of receiving these identical "plugs" for his share as creditor of the bookseller, who might happen to fail owing to a superfluity of these same plugs; and likewise it would prevent the bookseller's considering himself an unmitigated fool for having been deluded by "Auction Bargains" instead of purchasing salable stock.
5. Because it would thereby have a tendency to do away with the risk of bankruptcy and settlement at twenty cents on the dollar, with the privilege of going through the same operation as often as occasion might require.
6. Because it might help to prevent so excellent a practice as underselling.
7. Because it would do away with the excitement of an auction, as well as the enlivening presence of the auctioneer, whose wonderful power is so essential to the deluding of the unfortunate bookseller, and to the sending off of these same plugs with the proper *clat*.
8. Because it might improve the condition of the trade at large.
9. Because we are opposed to reform so called, or the slightest semblance of change from our accustomed path.
10. Because it would do away with many little pleasantnesses in the auction room known only to the initiated, and many little arts and wiles, innocent in their way, and productive of some good to those who practice them, but somewhat disastrous to the ones practised upon.

THADDEUS.

BREAKING THE CHAINS.

Why shouldn't the trade sale be revived? True, on the circular which solicits consignments the names of the old committee do not appear, but the dollar-stores are in full operation, the bazaars still live; some of the publishers are overloaded, trade is dull—and a revival of trade the desire of all. This is the golden opportunity, long delayed, of those in the trade who have predicted the failure of the reform movement, who went into it reluctantly and gave it an indifferent support. They are once more free. The chains have been broken, the laws of trade are in operation, and every one must look out for himself, you know.

TRAID SAILS.

ATLANTIC, Janery 26th, 1877.

MI DEER EDUTYR i send yu my ideer ov traid sails.

1. the Plais whear yu Kan bi a 5 dollar book for quar dol. & git Cheeted 25 cts & frate.
2. whear yu bi 5 copys when yu want 1 for yure Kusstum-er & Keap foar to git shop woarn & sell for ½ Kost.
3. whear Doller Stoars kan git books to sell For 94 cts. that Kost \$5. and maik a Prophet.
4. whear publishers whose books ante wuth but ½ ct a pound Kan git 33¼ cts a Pound
5. whear the Man who doant no how to publish books

kan git hiz frends tu bi hiz publikashuns that wunt sell to hoam.

6. whear yu will bi 16 copies of a book that yu woud feal insulted ef axed to by 1 inn enny other plais.

Finail TRADE SAILS iz like milk punch yu think you haint got enuf til yu find yu have more than yu no what to du with

ef this ante enuf to prove that traid Sails is the best Sails i kan give more nock down argymints.

Yures Deevotidly

S. FUSGAG.

THE TRADE SALE: Leav-itt alone!

As to the "Book Fair."

Tis decidedly unfair

To make a man pay fare,

To come further and fare

Worse, perhaps.

NEMO.

THE TRADE SALE—an auction of brains

Where greatest bargains yield smallest gains.

GEOFFROY.

It is almost unnecessary to state that none of these lucubrations of genius came from or were inspired by the PUBLISHERS' WEEKLY office. The polls will be open at every post-office in the United States, through the month of April.

THE TRADE SALE.

"ALL, all are come—the old familiar faces," might have been the spontaneous quotation from Lamb (somewhat cooked) of those visiting Clinton Hall on Monday morning. At the unusually early hour of half-past nine the attendance was sufficient to justify "taking the stand," some fifty or sixty members of the trade, regular and irregular, being present. Of course the irregulars were out in full force, especially from the Nassau-street neighborhood and from Boston—the "Book Butcher" from Troy being among them—but there was also an excellent attendance of dealers in good standing, as the register sufficiently testifies. We give the entries, with call names, so far as they were made at the date of our report. One familiar face—and voice—was missing, that of "Joe" Foster, who was expected to be in full feather, exuberant with jokes, on the fulfilment of his prophecy of the return of trade sales. Unfortunately he was kept at home by sickness, and his place was filled by a new salesman, Mr. Thomas E. Kirby, of Philadelphia, a gentleman whose voice is absolutely continuous and sometimes appears to be at least two voices together, who kept the trade steadily to their work. He and Mr. J. K. Pratt, who opened, alternated at the stand.

The general impression previous to the sale seemed to be that prices would rule low. So far as the early days tell the story, this feeling was agreeably disappointed, the prices being unexpectedly high and steady for trade-sale rates, and rather above than below previous years. This was particularly the case, of course, in invoices like Osgood's and Lea's, where the discounts are small. Those of the regular trade who were present as lookers-on and not bidders



were disposed to think that, so far as good stock was concerned, the sales here would be simply subtracted from the normal sales later, while others held to their own view that the volume of sales was actually increased by a free sale. A pleasant feature of the first day's sale, recalling the old days, was the lunch spread upstairs, to which a general invitation was given.

Mr. Pratt took the stand at 9.30, with Mr. Ben. Ticknor representing the Osgood invoice as quietly and effectively as usual. A hundred Martineau was the first line, which went at \$1.80-\$1.67½ per vol.—a little less than 40 off. Bret Harte's "Thankful Blossom" (\$1.25) brought 70-60-50; Tennyson's "Harold" (\$1) ran from 60 down to 35, at which "Bragg" and "Dana" cleared out the balance of the 250. "The Skeleton in Armor" (\$5) brought \$2.40-\$2.25, fifty and five off. Browning's "Pacchiarotto" brought the first laugh; "Jerry" quietly announced "the next line," but not a bid could he get, against the cries of "What's the name of the book?" until both he and Mr. Ticknor had undertaken to pronounce the title. After all this exertion, it brought but 35 cents. The \$10 heliotype books brought \$5.80-\$4.50. The "Little Classic" Hawthorne (\$1.25) brought 75-72½; the Emerson (\$1.50), 90 cents. The Household Poets brought out the liveliest competition; Longfellow was knocked down at \$1.15, and the book was run at \$1.20 till 645 copies were sold. Mr. Ticknor pursued the wise policy of refusing steadily to duplicate better than a third, except in this case, in which he complained of being "bulldozed" by the auctioneer, who plead that he wanted to keep the bidders in good-nature by giving them this sop. The lines of 500 and 200 Diamond Poets brought 65-41; Red Line, \$1.90-\$1.50. The \$5 Christmas books, "Mabel Martin," "Snow Bound," etc., went low, at \$2.25-\$1.35. Centennial poets were taken by "L" at 47½. Vest Pockets brought 27 cents; the British Poets (\$1), 57½ cents. Emerson's works averaged 40 off; Bret Harte's (\$1.50), 70-57½ cents; Hawthorne's, 45 off; Howells' (\$2), \$1.12½-\$1; "Little Classics," 55-50 cents; Longfellow brought very varying prices, the Blue and Gold and the Cabinet bringing only about a third; Lowell sold poorly in poetry, but his prose volumes (\$2) brought among the best prices of the sale, \$1.30-\$1.15. The guide-books (\$2) sold at 85-70 cents for American, \$1.10 for European. Parton's works (\$3) brought \$1.55-\$1.45; Miss Phelps' (\$1.50), 50-37½ cents, but her Trotty books 80 cents; Saxe's, about fifty off; Mrs. Stowe's novels sold well at forty off; Tennyson sold very low, except in a few editions, averaging scarcely above thirty cents on the dollar; Thoreau (\$1.50) brought 90 to 80 cents; Mrs. Whitney's prose, 40 off; Whittier's works ranged from 50 off to very low prices.

In the evening the clearance sale attracted a full attendance and, in many lines, spirited bidding. Remainder lots of Dickens, Scott, Thackeray, and poets brought fair prices, while of course much of the stock went for a mere song. Among the latter 321 copies of Bowles' (Samuel) "Pacific Railroad Open" (cloth, 75 cents) sold for five and two cents and (paper, 50) one cent each; 500 copies of Lamon's "Life of Abraham Lincoln" (\$5) sold at 75 cents; 19 copies of the Memorial of John Stuart Mill

(\$1.25) sold for five cents; while 3000 copies of Longfellow's "Three Books of Song" (\$2) brought only from 18 to 10 cents each, Lovering of Boston taking 1100 copies at the latter price; and 500 copies of the "Masque of Pandora" (\$1.50) were knocked down at 17½-13 cents.

The second day was taken up by the invoices of J. B. Ford & Co., Henry C. Lea, William L. Allison, T. Belknap, Shaeffer & Koradi, Claxton, Remsen & Haffelfinger, J. W. Scott & Co., Centennial Catalogue Company., Wm. Rutter & Co., and William W. Harding. Upon some lines the bidding still continued spirited, although there was a marked falling off in prices. The entire list of J. B. Ford & Co. brought low prices, and every line was duplicated by small lots whenever the bidding reached 30 per cent of the retail price. It is not unlikely that prices were kept down in some degree by the knowledge that this was partially a forced sale. The entire list of Henry C. Lea brought exceptionally high prices and caused much animated bidding. No duplications were made. Nearly the whole lot offered sold at prices between 60 and 75 per cent of the retail figures. The remaining sales of the day were made at very low figures, and very few lines were duplicated. In Claxton, Remsen & Haffelfinger's list the only works selling as high as forty off were Gibbon's "Rome" (6 vols., \$6), Hume's "England" (6 vols., \$6), Jenkins' "Vest Pocket" Lexicon (\$1 and 75 cents), Macaulay's "England" (5 vols., \$5), and Pleasanton's "Blue Glass" (\$2), the latter being duplicated at \$1.30.

The sales on Wednesday comprised the invoices of Hurd & Houghton, J. B. Lippincott & Co., Little, Brown & Co., J. B. Myers, William J. Widdleton, Andrew F. Graves, and D. Appleton & Co. The entire list of standard works offered by Hurd & Houghton ran high and were eagerly taken, though in small lots. Andersen, 10 vols. (\$1.50), sold quickly at 87½ and 85 cents; Cooper's "Leather Stocking Tales," Household edition (\$1.25), at 70 cents, with a few duplicates at that price; the same, Popular edition (paper, 75 cents), at 35 and 40 cents; Dickens, Globe edition, 15 vols. (\$1.25), at 70 cents, and the Riverside edition, 28 vols. (\$1.75), at 95 cents. Macaulay's complete works, 16 vols. (\$2), at \$1.15, with a few duplicates at that price; Howells' "Life of Hayes" (\$1), at 35 cents; the "Riverside Classics," 9 vols. (\$1.25), at 70 cents. The list of Little, Brown & Co. also brought good prices. The "Life and Works of John Adams," 10 vols. (\$3), was first offered, and was struck off at \$1; Bacon's Essays (\$1), at 60 and 65 cents; Bancroft's "History of the United States," 10 vols. (\$2.50), at \$1.50, and the Centenary edition of the same, 6 vols. (\$2.25), at \$1.37½ with a duplication of 30 sets at \$1.35; Bartlett's "Familiar Quotations" (\$3), at \$1.85, with a duplication of 15 copies at \$2; one copy Black's Atlas (\$22.50), at \$16.50; one set British Essayists, 38 vols. (\$1.25), at 55 cents; Encyclopædia Britannica, 3 vols. (\$8.10 net), at \$7.25; Fielding, 10 vols. (\$3), at \$1.55; Parkman's works, 7 vols. (\$2.50), at \$1.55 and \$1.50; Plutarch's Lives (\$4), at \$2.50 and \$2.42½, with a duplication of 50 copies at \$2.40; White's Shakespeare, 12 vols. (\$1.50), at 90 cents; Smiths' "Historical Atlas of Ancient Geography" (\$32 net), at \$26. The



publications of W. J. Widdleton excited some spirited bidding among buyers. Disraeli (\$1.75) sold readily at \$1.02½-95 cents; Lamb (\$1.75), at \$1.05; Byron, 4 vols. (\$2.25), at 80 cents; Poe (\$2.25), at \$1.25 and \$1.12½. The invoice of Sunday-school books from Andrew F. Graves brought, as a rule, 60 off. In the large invoice of D. Appleton & Co., the demand for the popular lines of scientific works was very strong, and there was considerable duplication at 40 off. Tyndall's new book on "Lessons in Electricity" (\$1) sold quickly at 60 cents, as also did Prescott's "Electricity" (\$5) at \$3.12½-\$3; Darwin's "Cross-Fertilization" (\$2) sold at \$1.10 and 75 cents; Tyndall's "Fragments of Science" (\$2.50), at \$1.55 and \$1.50; Appleton's "Hand-books of American Travel," 3 vols. (\$2), at 75 cents; Blot's Cook-book (\$1.75), at \$1.05, with a duplication of 24 copies at the same price; Bourne's "Catechism of the Steam Engine" (\$1.75), at \$1, with a duplication of 50 copies; Miss Broughton's novels, 5 vols. (\$1.50), at 75 and 85 cents; Bryant, Red-line edition (\$3), at \$1.85 and \$1.80; Buckle's (\$2), at \$1.25; Byron's (\$3.50), at \$1.60; Cooper's works, 32 vols. (\$1.50), at 90 cents; Creasy's "English Constitution" (\$1.50), at 60 and 40 cents; Dana's "Household Book of Poetry" (\$5), at \$3; do. new edition (\$3.50), at \$2.20 and \$2.12½; Darwin's "Origin of Species" (\$2), at \$1.25; "Descent of Man" (\$3), at \$1.80, and "Journal of Researches," etc. (\$2), at \$1.20; Deschanel's Natural Philosophy (\$6.50), at \$3.87½; Dickens, Library edition, 6 vols. (\$1.75), at 95 cents; Figuier (\$3.50 each), at \$1.25-\$1.20, with a few duplicates at \$1.50; Howitt's juvenile books, 14 vols. (50 cents), at 22 cents; Huxley's "Lay Sermons" (\$1.75), at \$1.05 and 95 cents; the International Scientific Series, sets, 22 vols. (average \$1.65), at a range from 95 to 70 cents per vol.; Kingsley's "Health and Education" (\$1.75), at 35 cents; Library of Choice Novels, at 22 cents each; Macaulay, half calf (\$6), at \$3.12½; Marryat (\$1.25), at 70 and 72½ cents; Modern British Essayists, sets, 6 vols. (\$2.50), at \$1.10, Macaulay separately at \$1.50; Spencer's works, 8 vols. (\$2.50 each), at \$1.50; Waverley Novels, paper, at 14 cents each. The best books on the list held closely to forty off.

## REGISTER.

## NEW YORK.

"Horn"—N. Tibbals & Sons.  
 "Grant"—American News Co.  
 "H. M."—Henry Miller.  
 "Star"—W. R. Jenkins, 839 6th ave.  
 "Barnes" (C. W.)—A. S. Barnes & Co.  
 "Bragg"—Leggatt Brothers.  
 "J. C."—Jas. F. Casey, 54 Chatham st.  
 "Hynes"—M. J. Hynes, 19 Ann st.  
 "Holden" (J. A.)—T. Whittaker.  
 —H. Evan Vose, *Iron Age*, 10 Warren st.  
 "Bishop"—G. P. Putnam's Sons.

## BOSTON.

"Dana"—Estes & Lauriat.  
 "Lov"—A. W. Lovering.  
 "Lothrop"—D. Lothrop & Co.

## PHILADELPHIA.

"R."—Claxton, Remsen & Haffelfinger.  
 "Willis"—Porter & Coates.

"L."—J. B. Lippincott & Co.  
 "Penn."—G. G. Evans & Co.  
 —A. J. Holman & Co. (J. P. Martin).

## CHICAGO.

"Chicago"—Jansen, McClurg & Co. (S. Carson).  
 "H."—Hadley Bros. & Co.

## CINCINNATI.

"Warren"—Alfred.  
 "Douglas"—Robert Clarke & Co.  
 "Allen"—W. O. Davie & Co.

"Bardeen"—C. W. Bardeen & Co., Syracuse, New York.  
 "Le Roy"—S. H., Poughkeepsie, "  
 "Keene"—Charles Keer, Kingston, "  
 "K."—Leavitt & Co., Brooklyn, "  
 "Durston"—Thos. W. Durston & Co., Syracuse New York.  
 "Butler"—T. H. Butler, Buffalo, "  
 —M. MacDonald, Troy, "  
 "Judd"—Judd & White, New Haven, Conn.  
 "Williams"—N. F. Smith, Williamstown, Mass.  
 "Shaw"—John O. Shaw, Bath, Maine.  
 "Bangor"—D. Bugbee & Co., Bangor, Maine.  
 "Boston"—J. H. Hall, St. John, N. B.  
 "Newark"—J. J. O'Connor & Co., Newark, New Jersey.  
 "Fleming"—E. Vosseller, Flemington, "  
 "Ohio"—Ingham, Clark & Co. (W. A. Ingham), Cleveland, Ohio.  
 "Brown"—T. J. Brown, Eager & Co., Toledo, O., (S. Carson).  
 "Max"—Maxwell & Co., Bloomington, Ill.  
 "Baker" (W. D.)—Gray, Baker & Co., St. Louis, Mo.  
 "Baltimore"—D. H. Carroll, Baltimore, Md.

## THE SCHERMERHORN SALE.

THE sale of the stock and interests of J. W. Schermerhorn & Co. was held by Geo. A. Leavitt & Co., under direction of F. J. Little, assignee, at the store 14 Bond street, last week. Prices ran low, but the sum realized cannot yet be given. We record below the sales of plates and book rights, that the trade may follow any books previously on the Schermerhorn catalogue. In some cases we have not yet been able to identify the parties purchasing, and call names are given.

WATSON'S Handbook of Calisthenics. 8°, pp. 388. (Copyr. 25 c. per copy.) Rights of pub. \$7.50.....Horseman.  
 WATSON'S Manual of Calisthenics. 8°, pp. 144. (Copyr. 15 c. per copy.) Rights of pub. \$35. ....Horseman.  
 PRABODY'S Kindergarten Guide. 12°, pp. 216. (Copyr. 12% of net wholesale price.) Rights of pub. \$7. ....Steiger.  
 SPRAGUE'S Masterpieces of Engl. Lit. 8°, pp. 437.—School-room ed., 12°, pp. 263. (Copyr. 10% of wholesale price.) 2 sets plates. \$150.....J. L. Hammett.  
 SPRAGUE'S Composition Paper, Nos. 1, 2, and 3. (Copyr. 5% of wholesale prices.) Plates. \$12....J. L. Hammett.  
 HOW to Teach. 12°, pp. 269. (Copyr. 10%.) Plates. \$150¼.....Wilton, Hinkle & Co.  
 AIDS to School Discipline, a Substitute for School Records, Reports and Prizes. 8°. Electro. blocks. \$50. Prof. Johnson.  
 MURRAY'S Manual of Land Surveying. 12°, pp. 259. (Copyr. 8% of wholesale prices.) Plates. \$65. Sheldon & Co.  
 WETMORE and Burnap's Polytechnic. 8°, pp. 208. (Copyr. 10 c. per copy.) Plates. \$150.....Barnes.  
 JOHANNOT'S School Architecture. 8°, pp. 271. (Copyr. 10%.) Plates. \$57.50.....Prof. Johnson.  
 ATHENÆUM. 8°, pp. 208. (Copyr. 10 c. per copy.) Plates. \$57.50.....Gordon.

- WETMORE'S Oriental. 8°. pp. 111. (Copr. 10 c. per copy) Plates. \$27.50 ..... *Gordon.*  
 LEY'S New Elem. Algebra. 12°, pp. 254.—Key. 12°, p. 57. (Copr. 8 c. per copy.) Rights of pub. *J. L. Hammett.*  
 LOVE'S Exemplar and Key. (Roy. 50 c. on every copy of both.) Rights of pub. .... *Prof. Johnson.*  
 WHITNEY'S Elem. of Engl. Grammar. 18°, pp. 160. (Copr. 10% of wholesale price.) Plates. \$20. .... *Steiger.*  
 TILLINGHAST and Norton's Song Fountain. 12°, pp. 96. (Copr. 8%) Plates. \$14. .... *Gordon.*  
 TILLINGHAST and Masson's Diadem of School Songs. 12°, pp. 160. (Copr. 8%) Plates. .... *C. W. Bardeen & Co.*  
 HUMPHREY'S Art of Reading Music. Part 1. 8°, pp. 136. (Copr. 10% on wholesale prices.) Plates. \$15. *Gilhooley.*  
 HUMPHREY'S Art of Reading Music. Part 2. 8°, pp. 193. Plates. \$8. .... *Gilhooley.*  
 TILLINGHAST'S Little Diadem. 12°, pp. 72. Plates. \$9. *J. L. Hammett.*  
 TILLINGHAST'S Normal Diadem. 8°, pp. 162. Plates. \$17. *J. L. Hammett.*  
 WALSH'S Lawyer in the School-Room. 12°, pp. 161. (Copr. 5 c. per copy.) Plates. \$9. .... *J. L. Hammett.*  
 WILLIS' Great Events of History. 12°, pp. 377. (Copr. 6% on wholesale price.) Plates. \$32. .... *Porter & C.*  
 BAIL'S Drawing Charts and Key. (Copr. 10%) Plates. 50 c. .... *Horseman.*  
 JELIFFE'S Good Selections in Prose and Poetry, No. 1. 12°, pp. 168. (Copr. 10% on wholesale price.) Plates. \$20. *Taintor Bros.*  
 FROBISHER'S Good Selections in Prose and Poetry, No. 2. 12°, pp. 168. (Copr. 5% on wholesale price.) Plates. \$25. .... *Taintor Bros.*  
 AMERICAN School Dialogues, No. 1. 8°, pp. 64. Plates. 23. .... *J. L. Hammett.*  
 GEM Dialogues, No. 2. 8°, pp. 90. Plates. \$11. *J. L. Hammett.*  
 LARKIN'S Rival Collection of Prose and Poetry. 12°, pp. 504. (Copr. 10% on wholesale price.) Plates. \$27. *Sheldon.*  
 PHILLIP'S Elements of Geometry. 12°, pp. 209. (Copr. 10% on wholesale price.) Plates. \$7. .... *Sheldon.*  
 LOOMIS' Mental and Social Culture. 12°, pp. 118. Plates. \$5. .... *J. L. Hammett.*  
 BASIS of Arithmetic. 12°, pp. 48. Plates. \$4. *J. L. Hammett.*  
 PEABODY'S Class Records, Nos. 1 and 2. (Copr. 10% on wholesale price.) Rights of pub. 50 c. *C. W. Bardeen & Co.*  
 STRONG'S Scholar's Diary. 12°, pp. 16. Plates. 50 c. *O.K.*  
 TOWLE'S Comprehensive Record. 4°, pp. 75. Plates. \$2. *Gordon.*  
 SHAW'S Scholar's Register. 24°, pp. 16. Plates. 50 c. *C. W. Bardeen & Co.*  
 FISHER'S Elem. Latin Grammar and Reader. 12°, pp. 239. (Copr.) Plates. \$100. .... *Lippincott.*  
 FISHER'S Latin Grammar. Part 1. 12°, pp. 440. (Copr.) Plates. \$35. .... *Lippincott.*  
 FISHER'S Latin Grammar. Part 2. 12°, pp. 817. (Copr.) Plates. \$45. .... *Lippincott.*  
 LIBRARY of Education. 6 vols. 24°, pp. 1100. Plates. \$21. .... *Sheldon.*  
 AM. Educational Cyclopædia. Vol. 1. 8°, pp. 291. Plates. \$17. .... *Steiger.*  
 SCHERMERHORN'S Monthly, 1876. Plates. \$10. .... *Sheldon.*

## COMMUNICATIONS.

### EMPLOYER AND EMPLOYEES—THE PRIZE QUESTIONS.

March 8, '77.

To the Editor of the Publishers' Weekly:

The nature of a government, to a great extent, determines the character of a people. This we see fully verified in the world's history both in the past and in the present. An absolute monarchy, a constitutional monarchy, a republican form of government, have had peculiar influences on the people. In the two former, much depends on the nature and characteristics of the monarch. If he be idle, indolent, and indifferent to the welfare of his

subjects, the people are apt to be in like manner affected. If he be sober and industrious, and one who looks after the interest and welfare of his subjects, it will react on the people themselves. And how would he proceed in the furthering of his object? Would he not encourage all those who entered into his projects? He would hold out to them the hope of reward, hope of royal favor, hope of advancement. And would he not be the gainer thereby? Would he not reap the blessings of his people?

The position of an employer is similar to that of an absolute monarchy. He is supreme in his own domain. He has no restraint save self-interest. He cannot be limited in his government. Therefore the happiness—nay, the prosperity—of those under him depends to a great extent on his will and pleasure. If the employer is indifferent to those under him, if he takes no manner of interest in them, what is the result? If, on the other hand, he takes an interest in their welfare; if he treats them as he would his own, and as he would like to be done by were he in their place; if he drops here and there a word of encouragement, a word of praise, what would be the result? Does not the *esprit du corps* of an army greatly depend on the character of its general? Does not domestic felicity depend on the character of the parents? Then why do the majority of employers forget all this in the treatment of their employees?

Now to the point. The "Prize Questions" which have been given from time to time in the WEEKLY have of late elicited but few answers in comparison to what they did when first begun. Why is it? We answer, because of the lack of interest, not so much in the employee, but in the employer. Did the employer, who is supreme in authority, and whose interest it is for the employee to please, but take an interest in these questions, and encourage those under him to compete for them, what would be the result? You would receive more answers than probably you could readily entertain. There lies the evil. Let the employer but encourage this competition, and he would be the gainer, though the competitor constantly loses. For would he not be pleasing the supreme power? Would he not be courting his favor, and doing thereby good work for his own advantage? And let us assure you that to this the employee would by no means be blind.

How much would the employer gain, in the matter of dollars and cents? He would gain this, and much more. His employee would—and no one denies it—become better adapted for his business, because the research necessary to answer these questions gives him a knowledge he would, in all probability, gain by no other means. He would gain the love and respect of his employee, as he would that of a pet animal by treating it kindly. Now, like a general in an army, the better he knows his business, the more the gainers are they who employ him; so the better the employee knows his business, the better is it for the employer. But, the latter may say, that is the business, the duty, of the former. Grant it. But is it not to the advantage of the former to encourage the spirit of self-instruction in business in the latter? Would not the employer reap much of this advantage? Does not every employer de-



sire to use the best tools he can procure? Then let him help make them. Let him encourage these "Prize Questions," and he will be amazed at the result, for the hope of reward, of advancement, of favor, is inherent in the human breast, and one word of encouragement, when properly given, will work wonders. Try it.

Respectfully,

FACT.

#### CARD TO THE TRADE.

TROY, March 30, '77.

To the Editor of the Publishers' Weekly:

We notice on page 193 of the Spring Trade-Sale Catalogue an invoice of globes under the name of F. McDermott, New York.

These globes are announced as the Franklin and Joslin globes, and several paragraphs taken word for word from our catalogue are made to commend them. The fact is, they are not the Franklin or Joslin globes, and are not our maps even.

This attempted imposition upon the public and injustice to ourselves we think ought to be ventilated, and by the insertion of this in the WEEKLY.

Respectfully,

H. B. NIMS & Co.

#### "REDUCTION IN THE AIR."

SELMA, March 10, '77.

To the Editor of the Publishers' Weekly:

If those publishers who *know* there will be no reduction in their retail prices during the next six months will make the fact known, perhaps it will help trade a bit. "There's reduction in the air," and dealers and "consumers" wish to avoid buying in a falling market.

GEOFFREY.

#### OBITUARY.

HON. DANIEL COGHLAN, of Whippany, N. J., died very suddenly in this city of heart-disease, March 22d, while engaged in transacting some business. Mr. Coghlan was one of the oldest paper manufacturers in the trade. He was the successor of the old firm of Gaunt & Derrickson, and was for many years the head of the extensive paper manufactories at and near Whippany, where he made his home, and where he had accumulated a considerable fortune. He was once a member of the New Jersey Legislature, and was at the time of his death a director of the First National Bank of Morristown. He was known as, an upright and sagacious man of business, a friend of the poor and needy, a liberal contributor to public enterprises, and was respected and trusted by all who came within his influence during the past twenty or thirty years.

WILLIAM B. HUNTER, an old member of the stationery trade, and for nearly forty years a prominent resident of Pittsburg, Pa., died in that city March 21st, in his sixty-third year. He was at the time of his death general manager of the stationery department of the firm of Stevenson & Foster, having been formerly manager with W. S. Haven from the time of the foundation of the latter's business. He had a large circle of friends in and out of the trade, who esteemed him for his many sterling qualities, and who will mourn his loss.

#### STATIONERY NOTES.

MR. HENRY HOE, agent and attorney for Joseph Gillott & Sons, desires us to recall the attention of the trade to the decisions of the highest courts of this State restraining other dealers from the use of their trade-mark No 303. The decision sets forth that "the plaintiff has established a right, and is entitled to protection by perpetual injunction, against the defendants' impressing or otherwise using the figures or numerals '303' (which is a part of the plaintiff's trade-mark) upon their pens, or upon the labels or boxes in which the said pens are put up by the defendants." The principles involved apply, it is stated, with equal force to other numerals—say 170, 351, and 404—and others used by Mr. Gillott as trade-marks of pens manufactured by him; and all persons are cautioned against any infringement upon the right acquired by him to the exclusive use of such trade-marks, which will be enforced by all legal means.

JOSEPH GILLOTT & SONS, manufacturers of steel pens, have placed upon the market several new styles of pens, which are said to be of very excellent quality. No. 166, which has a turned-up point, is warranted to write free over either smooth or rough finished papers. Nos. 893 broad and 891 fine are also excellent pens. Magnum quill pen No. 601 fine and medium are extra nice pens, suitable for bank and commercial use. The goose quill No. 805 is a barrel pen, short nib, intended to write the same as a quill. The numerous styles of pens of this well-known house are made to suit the masses, who nowadays universally use steel pens.

ANDERSON & CAMERON will remove on or about the 1st of May to 115 Fulton street, the building extending through to 46 Ann street. They will occupy the entire building, excepting the ground-floor, and will have greater facilities for doing their rapidly-increasing business. Their new show-card of American Sunday and day school cards is an elegant specimen of printing, being handsomely illuminated in gold and colors. They are given away to customers dealing in their goods, and those not having them can obtain one or more on application.

T. SCHRIVER & Co., 338 East Fifty-sixth street, New York, have issued a new illustrated price-list of their copying-presses, which have been greatly reduced in price; it contains cuts of every style of press made by this house. Owing to an error of the printer, the cuts in Mr. Schriver's advertisement in our last issue were reversed, the cut of low-priced plain press No. 1 being placed under the heading of steel-arch office press, style S, and *vice versa*. The trade will find in this issue the same advertisement in proper shape.

R. G. HUTCHINSON, 44 Maiden Lane, New York, has now ready for the trade one of the most beautiful of paper-weights in the shape of an anvil. It is perfect in shape and elegantly finished in bronze and nickel, weighing about seventeen ounces. The bronze sell at \$8, the nickel at \$12, per dozen. The above-named house has the sole agency for these goods.

THE paper mill of Jessup & Moore, just outside the city of Wilmington, Del., took fire on the 4th inst., and all the old part of the mill

was entirely destroyed; the loss is supposed to be \$350,000, on which there is an insurance of \$128,000, distributed among about forty different companies. A large number of people will be thrown out of employment, as the mill has been running full time.

THE store of Joseph Gillott & Sons, 91 John street, New York, was entered on the 16th by sneak-thieves, who carried away several hundred gross of steel pens, principally No. 303, in gross and dozen boxes, part of which have been recovered. The trade should be cautious about buying the above goods from parties who offer them at lower rates than the manufacturer. Any 303's in dozen boxes offered at less than regular rates are likely to be of the stolen goods.

S. S. STAFFORD, 218 Pearl street, New York, has just issued a new price-list with illustrations of his different styles of bottles. His prices have been generally reduced. The trade will be supplied with the new list on application.

ALFRED & HOUGH are just out with a new imitation Russia-leather box of the upright pattern, containing fifty Baronial envelopes, with cards to match, in their new French borders.

PERRY & Co., 112 and 114 William street, New York, have a very large and varied line of imported cut-glass inkstands, which they offer at very low prices.

GROSSBERGER & KURZ are making a very nice copying-pencil in case, which can be renewed with leads at any time. It is covered by letters patent.

JOSEPH MANN, Philadelphia, S. W. Barrows, Hartford, Ct., C. C. Sawyer, Boston, Mass., are among those in town. The trade-sale register shows many additional names.

ROBERT BURNET, blank-book manufacturer, removed from 45 to 28 Beekman street on April 1st. He will be pleased to see his old friends and the trade generally at his new location.

A. P. TAYLOR, Newark, O., has been in town looking up stationery novelties.

GEO. W. MCGILL has removed from 880 Broadway to 49 Chambers street.

C. S. ADAMS, representing Willy Wallach, is meeting with good success on his trip South.

LOUIS M. CELESTINE, 131 William street, New York, will remove on May 1st to 139 William and 100 Fulton streets.

#### BUSINESS NOTES.

BUFFALO, N. Y.—Mr. T. H. Butler, late with Theo. Butler & Son, informs us that he will open a new book and stationery store at 307 Main street about the 10th of April.

CARTERSVILLE, GA.—A. C. Smith having purchased a controlling interest in H. M. Clayton's book and stationery business, the firm name is changed to H. M. Clayton & Co. Mr. Smith conducts the business, Mr. Clayton having retired to his farm in Floyd County.

CHICAGO, ILL.—The firm of W. B. Keen, Cooke & Co. has been dissolved and a new one formed under the style of W. B. Keen & Co., who will devote themselves hereafter exclusively to the wholesale jobbing trade in books and stationery, and open in their new and spacious

four-story building, 38 and 40 Madison street, between State street and Wabash avenue, on April 15. Mr. D. B. Cook will succeed to the retail business of the late firm, and open some time in April at 56 Madison street, first door east of State street, with a full stock of miscellaneous books, including books which are particularly "rare and curious."

CINCINNATI, O.—Peter G. Thompson, for ten years past with Robert Clarke & Co., has established himself as a bookseller, stationer, importer, printer and binder, at No. 179 Vine street, Arcade Building. We wish him success in his new enterprise.

COUNCIL BLUFFS, IOWA.—The firm of Bushnell & Brackett, booksellers and stationers, has been dissolved, Mr. W. C. Erb having purchased the interest of D. W. Bushnell. The business will be continued under the style of Erb & Brackett Bros.

DENISON, TEX.—Daniel Webster having purchased the interest of J. L. Reber in the book and stationery firm of Reber & Armstrong, the business will be continued under the style of Webster & Armstrong.

JACKSON, MICH.—O. Gillett & Co. have purchased the book and stationery store of M. W. Clark.

LA FAYETTE, IND.—Jas. R. Pigman has purchased the retail business of Spring & Robertson, booksellers. The wholesale branch will be continued by the latter firm as heretofore.

MEYERSDALE, PA.—W. C. Hicks, books and stationery, has made an assignment.

NEW YORK CITY.—The Catholic Publication Society will remove May 1st from 9 Warren street to 9 Barclay street.

TITUSVILLE, PA.—J. L. Weil, bookseller and stationer, is succeeded by J. L. Weil & Son.

ROCKDALE.—Arthur Bland, dealer in books and stationery, was burned out at the recent fire at this place.

WILKESBARRE, PA.—H. Holbert, agt., bookseller and stationer, has sold out to S. L. Brown.

WINONA, MINN.—H. Stevens & Son have succeeded Todd & Stevens, booksellers and stationers.

#### PERSONAL NOTES.

H. R. PALMER, author of the "Song Herald," "Palmer's Theory of Music," etc., sails for Europe by the Russia April 11th.

MR. D. D. MERRILL, of St. Paul, is in town, negotiating for the supply of text-books for Minnesota.

MR. JAMES PARKER, of the firm of James Parker & Co., London, has been made Master of Arts *honoris causa*, in convocation of the University of Oxford.

M. EM. TERQUEM, who will be pleasantly remembered by our trade as the representative of our French brethren at the Centennial, has opened at 12 Boulevard Poissonière, Paris, a commission business for books and all connected branches, as stationery, electros, etc. He especially proposes to cultivate an American business, and we take pleasure in commending him to all American dealers who desire to make purchases or engage other services in Paris.



## JOURNALISTIC NOTES.

THE *Literary World* for April appears under the new management. Dr. Abbott speaks pleasantly in the leader of "Mr. Crocker's *Literary World*," and announces the policy of continuing in the main the previous style and form. The paper is certainly not likely to deteriorate in his hands.

"*The Athenæum*" is next to make its appearance on the cover of a monthly journal devoted to elocutionary literature, original and selected, especially the random good things that are apt to be lost from sight, which Mr. Frank Simmons, of Springfield, Ill., proposes to start April 15th. The price will be \$1.50.

## LITERARY AND TRADE NOTES.

WE give in full Messrs. Peterson's announcement of their new "Dollar Series:" "Something entirely new in literature is a series of choice works of fiction about to be issued by T. B. Peterson & Brothers, Philadelphia, Pa., under the title of 'Petersons' Dollar Series of Good Novels,' and to be sold at a much lower price than such books have ever before been published at in America. For the initial volume has with rare good taste been chosen the Countess of Blessington's charming novel of 'Country Quarters.' This gifted lady was one of the most brilliant women of rank London ever produced. The brightest literary lights of the last generation delighted in paying homage to this beautiful and talented countess. Lord Byron made no secret of his love for this remarkable lady, so richly dowered with brains and beauty. This choice novel from her pen has been prepared in elegant and durable style, as all the volumes of 'Petersons' Dollar Series of Good Novels' will be, and is sold at retail at the surprisingly low price of one dollar a copy. Every volume in the series will be complete in itself, and each one of them will contain as much reading matter as is generally given in a \$1.75 or \$2 book, and be in uniform style and size with 'Country Quarters.' Booksellers are requested to send on their orders at once, so as to have them on hand to show their customers. A very elegant binding of blue vellum, embossed with black and gold, has been specially designed for 'Petersons' Dollar Series of Good Novels,' and their low price and attractiveness will command for them a very large sale."

ESTES & LAURIAT have found "Sidonie" so popular that they have in preparation several other of Daudet's novels. The first to appear will be "Jack," which is marked for early publication, and which has already reached a sale of between thirty and forty thousand in Paris. This will be published in the same style as "Sidonie," whose cover is stamped with a spider's web, and thus originated the name of a new *Cobweb* Series of stories. In this series, besides other stories by Daudet, will shortly appear "Vineta," a novel by Ernst Werner, the popular German novelist, author of "Good Luck" and other more or less famous stories.

GAIL HAMILTON will make her promised "new departure" in a novel called "First Love is Best?" which Estes & Lauriat will issue May 15th. The house will publish simultaneously uniform editions of this author's former works,

in new and elegant styles, at the reduced price of \$1.50 per volume. These include "Country Living," "Summer Rest," "Wool Gathering," "Gala Days," "A New Atmosphere," "Woman's Wrongs," "Stumbling Blocks," "Sermons to the Clergy."

"LE COSTUME HISTORIQUE," elsewhere advertised directly by Messrs. Firmin-Didot & Co., is also imported under arrangement with them by J. W. Bouton, who presents his terms to the trade elsewhere in this issue. The parts of this magnificent work so far issued may be seen at his store; they give promise that the complete work will prove one of the finest productions of the modern press.

A. D. F. RANDOLPH & Co. have just issued the first volume of the Old Testament division of "The Biblical Museum," by James Comper Gray, containing Genesis and Exodus; also a new edition of the popular story of "Misunderstood," by Florence Montgomery, in paper covers, and a charmingly gotten-up little book of leaflets, bound with a cherry ribbon, entitled "Twelve Things that we Know."

ALEXANDER MOORE & Co., Boston, have issued a portly octavo volume, entitled "The Good Health Library," comprising a number of articles selected and reprinted from *Good Health* magazine.

A PLEASANT musical soirée was given at the rooms of the *Cercle de la Librairie*, Paris, to members and their families, on the evening of March 10th.

THE new Sunday-school music-book by Lowry, Doane, Sankey, and Bliss will be called "Welcome Tidings." John Church & Co. will have it ready about April 15th.

JOHN CHURCH & Co. have published a new edition of "The Song Tree," by P. P. Bliss, at a reduced price. This is the only collection of Bliss' songs in sheet-music form.

PROF. DOLBEARE'S "Art of Projecting," which is an admirable guide in making experiments with light, and in almost all departments of the natural sciences, has proved so popular that the first edition is already exhausted, and the second is printing.

THE project of republishing Mr. Green's "Short History of the English People" in library form, writes Mr. Smalley to the *Tribune*, has, I am sorry to say, been abandoned. The history, of which the first volume is announced, will be a new work, extending to six and perhaps eight volumes; and the first may be expected this summer.

HARPER & BROTHERS have just issued in their little "Half-Hour Series" two new tiny volumes, the "Tales from Shakespeare," by Charles and Mary Lamb, the tragedies being comprised in one volume and the comedies in another.

ROBERT CARTER & BROTHERS have just published two little works of a religious character, "Servants of Christ," by the author of "A Basket of Barley Loaves," and "A Hero in the Battle of Life," by the author of "Memorials of Capt. Hedley Vicars."

OUR readers will find elsewhere the particulars of the resolution of the late firm of W. B. Keen, Cooke & Co. into two new houses, that of W. B. Keen & Co. as wholesalers and D. B. Cooke as retailer.

E. J. HALE & SON have just issued "The Pirate" and "The Fortunes of Nigel," each in two volumes, in their handsome Thistle edition of Scott's novels. They form volumes 24 to 27 of the series.

To be added to the Putnams' announcement lists are a work by Prof. W. A. Hammond on the influence of the mother on offspring and pre-natal education, and a volume of sermons on "The Nature and Work of Christ" by twelve leading clergymen of this city.

A NEW historical novelist has been discovered by Dodd, Mead & Co. in Mr. Ausburn Towner, one of the editors of the *Elmira Gazette*. His story of "Chedayne," a tale of border warfare in the Wyoming Valley, will shortly be published.

THE London *Printers' Register* records "an improvement in the condition of the London printing trade. The large book houses are busier than they have been for some time, and the prospects of the job printers are considerably brighter. The *Printers' Circular* (Philadelphia) adds: "Our American publishers will doubtless soon see the dawn of this literary day-spring, and emulate their English brethren by setting in motion the slumbering printing machinery of our large book offices."

OHIO has an "Anti-School-Book Monopoly Association."

MURPHY & Co., Baltimore, state that they have sold upwards of 9000 copies of Bishop Gibbon's "Faith of Our Fathers" in less than three months. This is an explanation of Roman Catholic doctrine, addressed to those outside of that church.

MR. EUGENE SCHUYLER's translation of Turgeneff's "Nov" will be added to the "Leisure Hour Series."

A GENTLEMAN of the "craft," after a few years' retirement from business, returning with invigorated health and some capital, seeks through our advertising columns partnership in a well-established business.

#### BOOK NOTICES.

ESSAYS ON POLITICAL ECONOMY, by Frederick Bastiat. (Putnam.) The English translations heretofore published of Bastiat's well-known essays have been so imperfect, and so carelessly written, as to be in many instances entirely without meaning. Mr. David A. Wells has done a most important work in the present edition, having so thoroughly revised it as to have produced almost a new book. A greater part of it he has entirely rewritten, adding many notes pertinent to the subject-matter of the text, and drawn mainly from the recent economic experience of the United States. Many important verbal changes have also been made to meet the different conditions of men, laws, and things at present existing in the United States, English names being substituted for French ones, dollars and cents in place of francs and sous, and so on. The volume is very handsomely printed and substantially gotten up. 12mo, cloth, \$1.25.

BERNARDINO OCHINO, OF SIENA, by Karl Benrath, translated from the German by Helen Zimmern. (Carter.) We have here a restored portrait, long lost and almost obliterated by

the iron hand of the Inquisition, of one of Italy's greatest orators and reformers. The restrictions hitherto placed upon Italian literature have prevented the research necessary for gathering together the facts relating to his life, his separation from the Church of Rome, and his labors in the field of the Italian Reformation. The fact that this work is dated from Rome, and is dedicated to one who was a martyr to his opinions, shows the great strides that have taken place in recent years in the papal dominions. The work has been strongly praised by the English press, and will no doubt be received here as one of the most interesting contributions made of late years to the history of the Reformation. 8vo, cloth, \$2.50.

THE CARDINAL'S DAUGHTER, by Mrs. C. A. Warfield. (Peterson.) We are happy to notice, from advance sheets, this interesting sequel to "Ferne Fleming." Ferne's story is again taken up, and a good deal of space is given to the history of Glaiveland's unhappy life. He discovers his wife is not dead after all, through some publicity she gains by attempting to rob a Russian prince of his jewels. He saves her from a convict's doom by the old plea of kleptomania, places her in an insane asylum, and again possesses his little daughter. His wife, however, endeavors to go back to her old life, flies from the asylum with an old lover, and meets her doom swiftly and surely. Glaiveland is thus released and goes to seek Ferne who is living in Rome, where she has discovered her father in the robe of a cardinal. There are other incidents besides these which we have not space to mention. The late war colors all the story, as does the writer's religious belief, most of the characters being devout Roman Catholics. Every one will like to read the book, as it is well written and full of a fresh and keen interest. 12mo, cloth, \$1.75.

THE THREE SPANIARDS, by George Walker. (Albert Cogswell.) This exciting romance was first published almost thirty years ago. It then attracted considerable attention among readers of the most intense style of literature. It had a great run, and was to be found in the hands of young and old. We cannot attempt, in our limited space, to do justice to the plot, which is unusually long and intricate; it is a story of Spain and the Moors and the Inquisition, and abounds in love-affairs, duels, and all kinds of adventures and intrigues. We dare say it will again find numerous readers, who will be glad to forget every-day affairs for a while in its thrilling and absorbing pages. 12mo, cloth, \$1.50.

OLIVIA RALEIGH, by W. W. Follett Synge. (Lippincott.) The "Star Series," of which this is the third volume, promises to be one of the best series in the market. It has so far included three very excellent novels, "Olivia Raleigh" being even somewhat superior in merit to the first and second volumes. It is a quiet English love-story, with but a few characters, very vividly brought before the reader and very cleverly characterized. Cousin Pen, Father Jem, Olivia and her lover, Geoffrey Walsham, all grow so upon the reader's affections that he takes leave of them and their fortunes finally with as much regret as if parting from old friends. The author's style is very bright and taking, and the whole tone of the book exceedingly pure and fresh. 16mo, cloth, \$1.



**THE GOLD THREAD**, and **WEE DAVIE**, by the late Rev. Norman Macleod. (Carter.) These are two interesting little stories for children. The first is an allegory as pretty and imaginary as a fairy tale, and is intended to teach young people to always trust God and do what is right, and thus hold fast to the gold thread he has given them to save them from danger and temptation. The second is a biography of a little Scotch boy. illustrated. 16mo, cloth, 75 cents.

**MY LADY HELP**, and **What she Taught me**, by Mrs. Warren. (Loring.) This is the story of a young wife who, almost distracted with the ignorance, and shiftless ways of the ordinary help, engaged what is called in London a "lady-help"—that is, a decayed gentlewoman willing to undertake menial work. The record of her experience is full of information for housekeepers, and seems to indicate a new era in domestic comfort. 12mo, paper, 50 cents.

**ANNALS OF NORTH AMERICA**, by Edward Howland. (J. B. Burr Pub. Co.) A volume to have near at hand for continual reference, as it gives in a concise manner an account of all the important events in the United States, the British provinces, and Mexico, from their discovery down to the present time, showing the progress made in political, religious, social, legislative, and industrial matters. A very good index completes it. Illustrated. 8vo, cloth, \$3.50.

**ACROSS AFRICA**, by Verney Lovett Cameron. (Harper.) Lieut. Cameron gives in this volume a most valuable contribution to African explorations. He was placed in command of an expedition sent out from England, in 1872, in search of Dr. Livingstone, and spent over three years and five months in traversing the African continent from the Atlantic to the Indian ocean. The route he travelled over is entirely new, and seems to be through the richest and most fertile parts of Africa. He describes in detail the peculiarities of the country; the manners and customs of the natives; the methods under which the traffic in slaves is conducted, the desolation and destruction that follow in its train, and the prospects of opening up and civilizing Africa. The work is unusually rich in interesting information regarding the slave trade, one of the chief objects of the expeditions being to aid as far as possible in putting an end to this nefarious trade. The work is very profusely illustrated. Contains also a large map of Cameron's route. 8vo, cloth, \$5.

**IRRIGATION FOR THE FARM, GARDEN, AND ORCHARD**, by Henry Stewart. (Orange Judd Co.) The author, Mr. Henry Stewart, Associate Editor of the *American Agriculturist*, says in his preface, "This work is respectfully offered to those American farmers, and other cultivators of the soil, who from painful experience can readily appreciate the losses which result from the scarcity of water at critical periods." It is the first practical American work on the subject issued, and has been very carefully prepared from the author's own observation and study, and from numerous foreign treatises. All the various methods of irrigation are discussed, and the work will no doubt meet, as it is intended to, the wants of gardeners, fruit-growers, and farmers—all indeed who have land under culture, be it a meadow or a farm. As

the author is an engineer as well as farmer, surveyors and civil engineers called upon to provide the means by which water from springs, wells, streams, or reservoirs may be made available in irrigation, will find here a useful guide. With numerous illustrations. 12mo, cloth, \$1.50.

**FAITHFUL MARGARET**, by Annie Ashmore. (Carleton.) The third volume of the "New York Weekly" Series—a novel of English society life, full of events and characters. The heroine is quite a fine creation, and goes bravely through no end of troubles and miseries. One of the *New York Weekly's* popular novels, whose readers are counted by hundreds. 12mo, cloth, \$1.50.

**THE DARK COLLEEN**. (Lovell, A., W. & Co.) The scene of this story is a wild spot almost unknown to travellers and guide-book makers, Eagle Island, lying far off in the Atlantic, off the Irish coast. The inhabitants are all fishermen, and are governed by a king chosen from their own ranks. His daughter, a wonderfully beautiful girl, is the heroine and the "Dark Colleen." At the opening of the story a French vessel goes down near the island, and its captain is washed ashore. The "Colleen" saves his life, and he of course becomes the hero of the story. "The Queen of Connaught," by the same author, will be remembered as a work of unusual power and originality; the same traits will be found in this. It is full of fine descriptive scenes of nature, of the wild, strange people of Eagle Island, and of the tender and passionate events of the heroine's sad life. 12mo, cloth, \$1.50 and \$1.25.

**OUTLINES OF THE POLITICAL HISTORY OF MICHIGAN**, by J. V. Campbell. (Schober & Co.) A very complete and interesting account of the early settlements and political history of Michigan. The author has been for twenty years collecting material for his work from all sources, authentic documents and histories, early and modern biographies, books of travel, newspapers, private writings, and local records. It will be found a very valuable local history. It is noticeable for the handsome manner in which it is printed and gotten up. 8vo, cloth, \$4.50.

#### GLEANINGS FROM THE PRESS.

IF some one had the power by a word to reduce in one night every thing to the old standards but the price of books, we are satisfied that publishers would say *Amen* and *voluntarily* reduce the price of their books to the old standards. There is one point, however, that would still be against them. School-books are now printed on better paper and with more costly illustrations than formerly, and hence would cost more even if old standards were reached, unless the quality of the books should be correspondingly reduced. Legislation cannot relieve us of our difficulties any more than legislation can prevent commercial panics. It is true that the indiscretions of teachers and Boards of Education are the cause in some towns and cities, of more frequent changes of books than are at all necessary, but it is also true that school-book changes generally are much fewer and less expensive than the changes in the fashions of dress. The trouble as to text-books cannot be cured by State uni-

formity, the publication of the books by the State, nor by State purchases. Legislation for any of these purposes will be short-lived. It cannot fail, however, to do great mischief while it lasts.—*Ohio Educational Monthly (April)*.

THE booksellers of the city have unanimously agreed to so modify their rates of discount as to make the amount of discount depend upon the amount of the purchase. The old twenty per cent rule, that was indiscriminately given to every purchaser shrewd enough to ask for it, has been so unsatisfactory and has caused so much complaint that its abandonment was

inevitable. No fair-minded person can object to the present system; the only wonder is that it was not long ago adopted. The next thing to reform in the book trade is the twenty per cent bribery of teachers and preachers by the booksellers, and to which both teachers and preachers lend themselves only too willingly. Discounts to the trade, to wholesale purchasers, and for cash are all legitimate, but discounts to privileged classes smack of corruption and are foreign to an upright business.—*Louisville Courier-Journal*.

## BOOKS WANTED.

ROBERT CLARKE & Co., CINCINNATI, O.  
Horace Mann's Sermons.

JOHN P. DES FORGES, BALTIMORE.  
Henry's Commentaries. 3 vols. or otherwise.

JANSEN, McCLURG & Co., CHICAGO.  
Dove's Logic of Christian Faith. 1 vol. English.  
Richardson's Pamela. 16°.  
Geo. Arnold's Poems. Osgood.

F. B. PATTERSON, 20 NASSAU STREET, N. Y.  
Plant Forms. Prang & Co. If cheap.

PORTER & COATES, 822 CHESTNUT STREET, PHILADELPHIA.  
1 Prescott's Ferdinand and Isabella. 3 vols. 8°. Cloth, uncut. Boston, 1837.  
1 Prescott's Peru. 3 vols. 8vo. Cloth, uncut. Harpers, 1847.  
1 Prescott's Mexico. 3 vols. 8vo. Cloth, uncut. Harpers, 1843.  
1 Prescott's Charles V. 3 vols. 8vo, cloth, uncut. Phillips, Sampson, & Co., 1857.  
1 Prime on Coins and Medals. Sm. 8vo, cloth.

ANSON D. F. RANDOLPH & Co., 900 BROADWAY, N. Y.  
1 Peter Wilkins and the Flying Woman.  
1 Roman Vulgate Bible, Jerome's Translation in Latin.  
1 Litany of the English Church, by Rev. W. H. Karslake, pub. by Pickering in 1876.

S. ZICKEL, 19 DEV ST. (P. O. BOX 5611), NEW YORK CITY.  
Jackson Davis' Works on Spiritualism.

## WANTED.

BEARD & NICHOLS, Oskaloosa, Iowa, will shortly open a book, stationery, and music store. Publishers and jobbers please forward latest catalogues.

## BOOKS FOR SALE.

A. WILLIAMS & Co., BOOKSELLERS AND IMPORTERS, BOSTON.

### BIBLIOTHECA AMERICANA

For sale at the very low prices annexed.  
Records of the Governor and Company of the Massachusetts Bay in New England. Edited by Dr. N. B. Shurtliff. 6 vols. large quarto. \$30.—*A monument of human industry, of immense value to the student of early American history.*  
Holmes' The Annals of America from the Discovery by Columbus in the Year 1492 to 1826. By Abiel Holmes, D.D. 2 vols. large 8vo. The second edition, \$15.—*Though written by my father, I consider it the best work of its kind issued in America. Mr. Bancroft values it highly.*—Dr. O. W. Holmes.  
Barry's Hist. of Mass. 3 vols. 8vo. \$5.  
Baylie's History Colony of New Plymouth from 1608 to 1692. Edited, with additions, by S. G. Drake. 2 vols. large 8vo. \$10.  
Quincy's History of Boston. 1 vol. 8vo. \$3.  
Sewell's Hist. of Woburn, Mass. 728 pp., 1 vol. Plates. \$2.  
Brook's History of Medford. 1 vol. 8vo. Plates. \$10.  
Bourne's History of Wells and Kennebunk, 1875. 1 vol. 8vo. \$3.50.

N. BANGS WILLIAMS, PROVIDENCE, R. I.

M. César Daly's Works: *Revue Générale de L'Architecture et des Travaux Publics*. Journal des architectes, des ingénieurs, des archéologues, des industriels, et des propriétaires, sous la direction de M. César Daly, Architecte. Vols. 13 to 25. 1855 to 1867 inclusive.

ROBERT D. PATTERSON & Co., ST. LOUIS, MO.  
Harper's Monthly Magazine, a complete set, bd. hf. Russia.

## SITUATIONS WANTED.

A <sup>SE</sup> commercial traveller or clerk, by a young man who has had fourteen years' experience in the retail book, stationery, and paper-hanging trade. Good references furnished. Correspondence solicited. Address W. Y. BUCK, Watertown, N. Y.

A GENTLEMAN with seventeen years' experience in his own store in the book, stationery, and paper-hanging trade, desires a situation. A very successful salesman. First-class New York and Chicago reference given. Address WM. C. SAMPSON, Plainfield, Indiana.

A MIDDLE-AGED man, educated in the book business, with the best New York references, wishes a situation in either a publishing, jobbing, or retail house, in city or country. For salary he will take what he can get. Address HENRY W. BILL, 326 Bedford avenue, Brooklyn, N. Y.

## BUSINESS OPPORTUNITIES.

A GENTLEMAN seeking business desires to connect himself as partner in a publishing, printing, or stationery house; is familiar with manufacturing books and printing, and can furnish some capital. Please state full details in making reply to this adv. C. E. R., Station G., N. Y.

BOOK, stationery, and news store in beautiful city in Indiana. Store worth from \$8000 to \$10,000. Good trade. Splendid chance for cash customer. Address office "Publishers' Weekly," 37 Park Row, New York.

FOR sale, an interest in a well-established and probably the best wholesale and retail book, stationery, and wall-paper house in the West. Correspondence desired with none but experienced and first-class parties in every respect. Address A. B., care "Publishers' Weekly."

## BOOKS FOR SALE OR EXCHANGE.

A. S. CLARK, 66 Nassau St. (up-stairs), N. Y., buys, sells, and exchanges shop-worn and second-hand School-books. Back numbers leading magazines, in suitable condition for binding, at very low rates to the trade.

## SECOND-HAND SCHOOL BOOKS FOR SALE CHEAP.

GEORGE D. MORSE, BOX 3542, BOSTON, MASS.

I have 50 copies each of the following geographies: Guyot's, Mitchell's, Colton's, Cornell's, Colton & Fitch's, and Monteith's; 50 each of Greenleaf's, Eaton's, Hagar's, and Walton's Arithmetic; 50 each of Sargent's, Sanders', Analytical, and National Readers.  
For price address as above.

## FINE STEEL ENGRAVING.

J. R. RICE & SONS,  
1620 Fountain street, Philadelphia.

## PLATE PRINTING AND ENGRAVING. BOOK ILLUSTRATIONS A SPECIALTY.

Send for estimate. All work guaranteed perfect.

LOUIS DREKA, 1121 Chestnut St., Phila.

A NEW DEPARTURE. TRAVELING men wanted. STAPLE GOODS, and local sales. Salary \$75 a month. Hotel and traveling expenses paid. S. A. GRANT & CO., manufacturers of ENVELOPES and PAPER, 2, 4, and 6 Home St., CINCINNATI, OHIO.



# WEBSTER'S Unabridged Dictionary.

A necessity to every educated man.

Lord Brougham.

Every scholar knows its value.

W. H. Prescott.

A work of extraordinary merit and value.

Daniel Webster.



Excels all others in defining scientific terms.

Pres. Hitchcock.

A work of profound investigation.

Chancellor Kent.

Will last for ages.

Dr. Dick.

## A NATIONAL STANDARD.

The Highest Authority in Great Britain as well as in the United States.

Warmly recommended by **BANCROFT, PRESCOTT, MOTLEY, GEO. P. MARSH, HALLECK, WHITTIER, WILLIS, SAXE, ELIHU BURRITT, DANIEL WEBSTER, RUFUS CHOATE, H. COLERIDGE, SMART, HORACE MANN, Presidents WOOLSEY, WAYLAND, HOPKINS, NOTT, WALKER, ANDERSON,** [more than FIFTY College Presidents in all,] and the best American and European scholars.

"The best practical English Dictionary extant."—*London Quarterly Review*, Oct., 1873.

From the Chief Justice of the United States.

WASHINGTON, D. C., Oct. 25, 1875.—The book has become indispensable to every student of the English language. A law library is not complete without it, and the Courts look to it as of the highest authority in all questions of definition.—**MORRISON R. WAITE.**

**20 TO 1.**

The sales of Webster's Dictionaries throughout the country in 1873 were 20 times as large as the sales of any other Dictionaries. We will send proof of this on application, and such sale still continues.

**FOUR PAGES COLORED PLATES.**

## THE COMPLETE SERIES OF WEBSTER'S DICTIONARIES.

**Quarto Unabridged Dictionary.**—3000 Illustrations, various bindings, over **114,000** Words in its vocabularies. **10,000** Words and Meanings not in other Dictionaries.

**National Pictorial Dictionary.**—8vo., Illustrated. \$4.50 cloth; \$5 sheep.

**Counting-House and Family Dictionary.**—Crown 8 vo. Illustrated. Sheep... ( \$2.50

**Academic Dictionary.**—334 Illustrations, Sheep..... 1.90

**High School Dictionary.**—297 Illustrations..... 1.10

**Common School Dictionary.**—274 Illustrations..... .85

**Primary Dictionary.**—204 Illustrations..... .55

**Pocket Dictionary.**—Various bindings..... .75 to 1.00

**Army and Navy Dictionary.**—Various bindings..... (.90 to 1.25

### State Superintendents of Public Instruction.

Nearly every State Superintendent of Public Instruction in the Union has recommended Webster's Dictionary in the strongest terms. Among them are those of Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, Pennsylvania, Maryland, Ohio, Kentucky, Indiana, Illinois, Missouri, Michigan, Iowa, Wisconsin, Minnesota, North Carolina, Alabama, California, and others, also Canada—**twenty-eight** in all.

More than **THIRTY THOUSAND** copies of Webster's Unabridged have been placed in as many

Public Schools in the United States, by State enactments or School Officers.

More than ten millions of volumes of School Books are annually published in the United States, recognizing Webster as their general standard of orthography, while not a single school book publishing house in the country, as far as we are aware, has ever publicly recognized any other Dictionary than Webster as its standard of orthography, with the single exception of the publishers of another Dictionary.—While in Etymology, Definitions, Illustrations, &c., Webster stands unrivaled and alone.

Published by **G. & C. MERRIAM**, Springfield, Mass., and **IVISON, BLAKEMAN, TAYLOR & CO.**, New York.

# FRENCH COMMISSION AGENCY.

12 BOULEVARD POISSONNIÈRE,

PARIS, March 1st, 1877.

TO PUBLISHERS, BOOKSELLERS, LIBRARIANS, ETC., IN THE UNITED STATES.

GENTLEMEN :

Encouraged by the hearty welcome I received from you while I was the representative of the French Publishers at the late Centennial Exhibition at Philadelphia, and having already formed many business connections in the United States, I beg to inform you that, under the kind auspices of these correspondents, I have commenced business in our city as commission merchant for books and all branches connected with this industry.

I respectfully solicit your order for purchases either of French books, electrotypes, papers, all kinds of French stationery, materials pertaining to Schools, Institutions, Universities, etc., etc., assuring you that the strictest attention shall be paid to the management of any affairs which you may entrust to me.

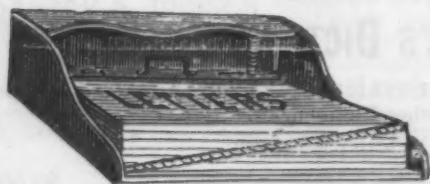
I remain,

Your very obedient servant,

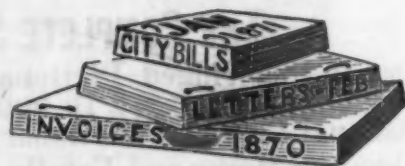
Em. TERQUEM.

First Premium American Institute 1872, 1873, and 1874, Bronze Medal, 1875,

FOR EXCELLENCE AND UTILITY



AMBERG'S



## Cabinet and Self-Indexing File and Binder.

THE MOST COMPLETE FILE EVER INVENTED.

PERPETUAL, THEREFORE THE CHEAPEST.

SUPERSEDES ALL OTHERS WHEREVER INTRODUCED.

LIBERAL DISCOUNT TO THE TRADE.

SEND FOR PRICE-LIST AND CIRCULAR TO

W. F. ADAMS, General Agent,

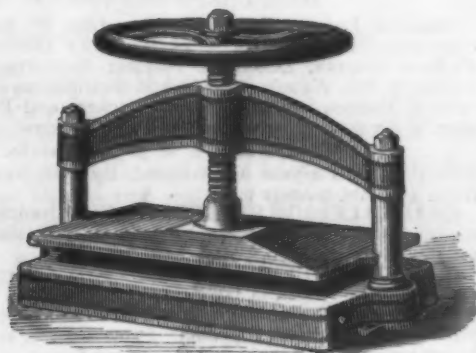
59 Murray Street, New York.



# SHRIVER'S COPYING PRESSES, NEW YORK.



Low-Priced Plain Press. No. 1.



Steel Arch Office Press. Style S.

Presses of all sizes, from 9 x 12 to 24 x 27 inches.

Every variety of style of finish, from the plainest to the most elaborate.

Impression Surfaces made true in Planing Machines.

Nickel-Plating done by a new, improved process.

Presses furnished with either Cast-Steel or Wrought-Iron Arches.

Order the genuine **SHRIVER** Presses.

Send for New Illustrated Catalogue (*copyrighted* to prevent imitation) with reduced prices.

Discounts to the Trade, on application.

T. SHRIVER & CO., 333 East 56th St., N. Y.

## ESTERBROOK STEEL PEN CO.,

No. 26 John Street, New York.

**AWARDED**

THE

**HIGHEST PRIZE**

AT THE

Centennial Exhibition



For Superior Steel Pens.

*The American Series of Helps on the*  
**INTERNATIONAL BIBLE STUDIES**

*Published by the American Sunday-School Union.*

**THE SUNDAY-SCHOOL WORLD**

Contains Explanations on the Lessons for 1877, by Rev. JOHN HALL, D.D., of New York.

PRIMARY LESSON TALKS, by Mrs. Alice W. Knox, with other helps; ARTICLES ILLUSTRATING BIBLE TRUTH, by Rev. Richard Newton, D.D.; A NORMAL DEPARTMENT, conducted by Rev. Edwin W. Rice, and contributions of practical value to Pastors, Superintendents, Teachers, and Parents, by some of the most prominent writers and workers.

Published Monthly, 16 pages, quarto.

Only 50 cents a year in advance. By mail, 60 cents; in clubs, 55 cents, postage paid.

**GRADED LESSON PAPERS.**—(1) For Advanced Classes, (2) For Intermediate Classes (3) For Primary Classes. Each, 100 copies per year, \$9.\*

**QUARTERLY REVIEW PAPERS.**—(1) *A large Review Chart*, 3½ by 5 feet, in bold type. \$1 per year; 25 cents per quarter. (2) Superintendent's Review Paper, and (3) Scholars' and Teachers' Review Paper. Each, 100 copies, \$1 per quarter; \$4 per year, postage paid.\*

**THE SCHOLAR'S HAND-BOOK, PART VII.**—By Rev. EDWIN W. RICE. A valuable help for both Teacher and Scholar on the Lessons from January to July, 1877. 10 cents; 100 copies, \$8.

*The Child's World*, published Semi-Monthly and Monthly.

A cheap and attractive illustrated paper for children and youth. Among the contents for 1877 will be: Illustrated articles by Rev. Richard Newton, D.D., on "Scenes and Incidents of the Reformation," Selected International Lessons, and American Historical Topics, and Pictorial Articles on Bible Natural History, by Rev. Edwin W. Rice.

100 copies, per year, in advance, \$12 monthly and \$24 semi-monthly. By mail, \$13 monthly and \$26 semi-monthly, postage paid.\* Single subscriptions 25 cents monthly, 50 cents semi-monthly. Catalogues and specimen copies of the above Periodicals furnished gratuitously, and subscriptions received at the Society's Depositories, as follows:

A. KIRKPATRICK, 1122 Chestnut St., Philadelphia; G. S. SCOFIELD, 8 and 10 Bible House, New York; J. A. CROWLEY, 40 Winter St., Boston; W. R. PORT, 73 Randolph St., Chicago; S. PAXSON, 207 N. Sixth St., St. Louis.

\* 10 copies and over at the 100 rates.

## NEW MUSICAL DRAMAS.

### **Ruth, the Gleaner.**

By J. A. BUTTERFIELD.

\*An American Opera in 5 acts, worthy the study of real artists, yet not beyond the reach of capable amateurs. Particulars sent free. Sample copy, in paper, \$1.00.

### **Last Will and Testament.**

BY KARL MERZ.

\*A sparkling amateur operetta for drawing or concert rooms. Full of wit and spirited music. Needs no special costume. Specimen copy, \$1.00. Circulars free.

## PALMER'S THEORY OF MUSIC.

A book for every teacher and student. A CLEAR and SIMPLE GUIDE to MUSICAL knowledge and composition. It covers the WHOLE GROUND in a manner so simple as to be comprehended by the youngest pupil. Includes 730 questions, illustrated by 582 examples. MEETS A WANT NEVER BEFORE MET.

Price, \$1.00, postpaid.

## PALMER'S SONG HERALD.

Mr. H. R. PALMER was the originator of the class of books of which this is the latest and, by all odds, the best. Over 200,000 copies of his "SONG KING" were sold. "SONG HERALD" WILL DO MORE. It is an improvement on all former books for Singing Schools and Classes.

Price, 75 cents; \$7.50 per dozen.

Specimen and full particulars of CHURCH'S MUSICAL VISITOR, containing \$2.00 worth of new music, reading matter, etc., will be sent FREE on receipt of postage.

**JOHN CHURCH & CO., Cincinnati, O.,**  
 805 Broadway, New York.

## MARK TWAIN'S Scrap Book.

The Trade supplied from "H's" Book Rooms, 139 8th Street, opposite Clinton Hall, New York.

Send for Circulars to

**JOHN K. HALLOWELL.**

## COPY YOUR LETTERS

Use Excelsior Copying Book.

Made of Chemical Paper.

Quickly copies any writing WITHOUT Water, PRESS, or BRUSH, used at home, library, or office. For Ladies wishing to retain copies of letters, every business man, clergyman, correspondents, travellers, it is invaluable—sells at sight. Send \$3 and we will send a 300 page Book, letter size, BY MAIL, paid to any address. We refer to any Commercial Agency. Send stamp for Agents' Circular. **EXCELSIOR MFG. CO., 110 Dearborn St., Chicago, Ill. 5000 AGENTS wanted.**

## Bind Your Weekly

*Koch's Patent Binders, for the PUBLISHERS' WEEKLY, supplied to subscribers on receipt of 75 cents, postage paid.*

**F. LEYPOLDT,**

37 Park Row, New York.

P. O. Box 4295.

## Blank Books.

The attention of DEALERS is invited to our complete line of

## Blank, Pass, and Memorandum Books.

Our books are unsurpassed for QUALITY OF MATERIAL AND WORKMANSHIP, and adapted to the best Retail Trade.

Equal in price to any in the country, the nearness of our stock to Western and Southern markets is an inducement which buyers in those sections will appreciate.

Send for Catalogue and Discounts.

**WILSON, HINKLE & Co.,**  
 Blank Book Manufacturers,  
 CINCINNATI.



# TO RENT.

The undersigned beg to call attention to the premises in

Clinton Hall, No. 20 Astor Place,

now occupied by Messrs. Macmillan & Co., to lease from May 1st. Respectfully,

GEO. A. LEAVITT & CO.,

Clinton Hall, Astor Place, New York.

The above Store is very favorably located (in the Trade Sale Building) for a branch Publishing or Manufacturing House, has frontage on two streets, Astor Place, and running through to Eighth Street, about 70 x 22 feet. Two large plate-glass windows, and glass door on each street. Moderate rent.

*Special attention paid to miscellaneous orders by mail.*

## CLAXTON, REMSEN & HAFFELFINGER, Publishers,

AND WHOLESALE DEALERS IN

BOOKS AND STATIONERY,  
624, 626, and 628 Market Street,  
PHILADELPHIA.



FOLEY'S CELEBRATED  
"BANK"  
GOLD PENS,

Sold by nearly all the leading Stationers and  
Jewelers.

JOHN FOLEY,

MANUFACTURER,

2 ASTOR HOUSE,

P. O. Box 15,

NEW YORK.

Fac-simile of Trade-Mark, Patented, Water-marked in every sheet.



MARCUS WARD & CO,

LONDON, AND ROYAL ULSTER WORKS, BELFAST,

Are now receiving at their Agency, No. 17 NORTH FIFTH ST., PHILADELPHIA, full lines of their various manufactures, consisting of JUVENILE and other PUBLICATIONS, PHOTOGRAPH ALBUMS, SCRAP ALBUMS of various styles, NEWSPAPER-CUTTING BOOKS, AUTOGRAPH ALBUMS, EASTER AND BIRTHDAY CARDS OF VARIOUS STYLES, CHROMOGRAPHS, etc. Also a full stock of their Celebrated ROYAL IRISH LINEN PAPER, in Reams and Papeteries, to which they respectfully invite the attention of the trade.

ALFRED IRELAND, Agent.

CENTENNIAL

FALCON



PEN.

EDWARD TODD &amp; CO.,

652 BROADWAY, NEW YORK.

GOLD PENS,

Gold, Silver, and Rubber Pencils, Pen and Pencil Cases, Tooth-Picks,  
etc. DIRECT Manufacturers of all the leading styles.

LETTERS PATENT FOR "CENTENNIAL" GOODS.



PEN.



18-Carat Plated Centennial Pencils.



*Send FOR CATALOGUE*

*All Sizes Every Variety of Style of Finish.*

**Shriver's Copying Presses.**

To T. SHRIVER & CO.  
333 E. 56<sup>TH</sup> ST. NEW YORK.

JOSEPH GILLOTT'S  
STEEL PENS.

Every Packet bears the Fac-simile of his Signature,

Manufacturers' Warehouse,

91 JOHN STREET, NEW YORK.

JOSEPH GILLOTT &amp; SONS.

HENRY HOE, Sole Agent.

**PAPER RULING**

FOR THE TRADE  
N<sup>o</sup> 25 BEEKMAN ST.  
NEW YORK.

BY KISSAM, THE RULER.

Neat Work and Prompt Delivery  
are my Specialties.

WHAT'S YOURS?

**H. B. HALL & SONS,**

Portrait, Historical, and Landscape

**ENGRAVERS AND PRINTERS,**

OFFICE, No. 13 BARCLAY STREET  
NEW YORK.

ENGRAVING PROMPTLY EXECUTED IN ANY  
STYLE.Special attention given to Engraving  
for Illustration.



NEVER BUY **Carter's Inks and Mucilage** UNLESS YOU WANT THE BEST

CARTER, DINSMORE & CO., Boston and New York.

**KAUFMANN & CO.,**

83 and 85 Duane Street (one door east of Broadway).

**SCRAP-BOOK PICTURES.**

**DREYFUSS & SACHS,**

MANUFACTURERS OF

Perforated Card-Board, Mottoes, Book-Marks, etc.,

SPECIALTY OF CHROMOS IN ALL SIZES, AND ALL STYLES OF MOTTO FRAMES,

75 and 77 DUANE STREET, NEW YORK.

**ALFRED & HOUGH,**

Manufacturers and Importers of

Envelopes and Fine Stationery, Papeteries, etc.

WEDDING AND MOURNING GOODS A SPECIALTY.

No. 149 William Street, New York.

**PH. HAKE,**

MANUFACTURER OF

**FINE CARDS, Etc.,**

Largest Assortment of Orders of Dancing, Latest Novelties in  
MENU CARDS, Perforated Board and Mottoes,

155 WILLIAM and 64, 66, and 68 ANN STS., New York.

**PORTER & BAINBRIDGE,**

Card Stock of every Description,

WEDDING STATIONERY,

Orders of Dancing in Elegant Designs, Menu Cards, Memorial Cards, Alex. Pirie's  
Sons' Extra Superfine Papers, Proprietors of "Ye Centennial Paper" (patent),

33 Beekman Street, New York.

**LOCKWOOD, BROOKS & CO.,**

PUBLISHERS, BOOKSELLERS AND STATIONERS,

381 WASHINGTON ST. AND 10 BROMFIELD ST., BOSTON, MASS.

Publishers for American Tract Society of Boston, jobbers of Books and Stationery, manufacturers of  
Congress and Government Mucilage, Irving Ink, etc.

SEND FOR COMPLETE CATALOGUE AND PRICE-LIST.

**MOLLESON BROTHERS,**

No. 18 Beekman Street, New York,

**Writing, Book, News and Manila Papers.**

SPECIAL SIZES MADE TO ORDER.

We supply the paper for the PUBLISHERS' WEEKLY and the TRADE-LIST ANNUAL.

LIBRAIRIE FIRMIN-DIDOT ET C<sup>IE</sup>,

*Imprimeurs-Libraires de l'Institut, Rue Jacob, 56, à Paris.*

# LE COSTUME HISTORIQUE.

CINQ CENTS PLANCHES,

Trois Cents en Couleurs, Or et Argent, Deux Cents en Camaïeu.

TYPES PRINCIPAUX DU VÊTEMENT ET DE LA PARURE

*Rapprochés des Types de l'Intérieur de l'Habitation, dans tous les Temps et chez tous les Peuples avec de nombreux détails sur le Mobilier, les Armes, les objets usuels, les moyens de transports, etc.*

RECUEIL PUBLIÉ SOUS LA DIRECTION DE

M. A. RACINET,

AUTEUR DE L'ORNEMENT POLYCHROME.

Avec des Notices Explicatives et une Étude Historique.

## TERMS OF PUBLICATION.

The entire work, which is expected to form *six* volumes of 400 pages, five o plates (each volume 100 of plates, with descriptive notices), and one of text, is to be issued in *twenty* numbers. Each number is to contain :

1st.—*Twenty-five* plates, of which *fifteen* are printed in colors, and *ten* in cameo.  
Double plates count for two.

2d.—The twenty-five descriptive notices which are to accompany the plates.

The numbers will appear once in two months. Two numbers have already been published.

Price, per Number (ordinary edition), . . . . . 12 fr. . . . . Net, 9 fr.

Price, per Number (large paper edition, "de luxe"), 21 fr. . . . . Net, 18 fr. 75.

The above prices are offered only to subscribers. On the completion of the work, the price will be raised as follows:  
The ordinary edition, from 240 to 300 fr. ; the large paper edition, from 500 to 600 fr.

S. W. GREEN, Printer, 16 and 18 Jacob Street, New York.